

Mastering Innovation Through Strategic Tracking of New Product Launches

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INTRODUCTION

About the data used in this report Key findings Exploring mastering Innovation through strategic tracking of new product launches Tracking new product development: Why does it matter? Determining portfolio evolution is a critical first step in innovation strategy planning Mastering innovation through strategic tracking of new product launches uncovered

TRACKING NEW PRODUCT LAUNCH ACTIVITY TO MAP OPPORTUNITIES FOR INNOVATION

Identify dynamic markets for testing new products to increase the potential for success Use new product launch tracking data to identify the best markets for launch The US is the top market for new product launches globally Germany and Brazil: Strategic gateways for regional expansion France: A key consideration for launching new beauty related products Over half of new product launches detected are in the beauty and health industries Opportunities also exist in other categories Increasing launch activity in a category can signal growing consumer interest Understand what product features brands are innovating with Brands align with important consumer trends and product features for successful innovation Mapping opportunities for innovation

LEARN FROM NPD TO STAY AHEAD OF THE COMPETITION

Track new product launches to understand and learn from competitors innovation strategies Global players drive new product launches with existing brands Bath & Body Works leverages existing strengths to expand into adjacent categories Brand evolution can transcend geographies, categories and occasions Leveraging new consumption occasions, DirTea is at the forefront of NPD Keeping a close eye on the competitive landscape

CHOOSING THE RIGHT RETAILER PARTNERS FOR SUCCESS

Prominent global retailer Carrefour spearheads innovation Carrefour's broad coverage enables it to expand quickly to other countries Specialist retailers capitalise on their industry supremacy to win Brands weigh up the benefits of launching in generalists versus specialists Identifying optimal partners for impactful go-to-market strategies

CONCLUSION

Key takeaways Stay on top of new product launches to gain actionable insights for innovation success Dynamic NPD environment signals shifts in consumer priorities New product innovation to drive increased revenue and opportunities for growth

APPENDIX

Passport Innovation: Industry coverage Passport Innovation: Geographical coverage Which retailers are in scope?

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