

Bottled Water in Greece

December 2023

Table of Contents

KEY DATA FINDINGS

2023 DEVELOPMENTS

Alongside their own brands, players are focusing on private label options
Innovation focuses on Flavoured Water, aligning with healthy living trends
Added-value products suffered as inflation leads to price increases

PROSPECTS AND OPPORTUNITIES

Bottled Water attracts investment as players continue to launch offerings
Polarisation trends increase as economy and premiumisation rises
Tourist flows will continue to play a key role as many preference Bottled Water

CATEGORY DATA

Table 1 - Off-trade Sales of Bottled Water by Category: Volume 2018-2023
Table 2 - Off-trade Sales of Bottled Water by Category: Value 2018-2023
Table 3 - Off-trade Sales of Bottled Water by Category: % Volume Growth 2018-2023
Table 4 - Off-trade Sales of Bottled Water by Category: % Value Growth 2018-2023
Table 5 - NBO Company Shares of Off-trade Bottled Water: % Volume 2019-2023
Table 6 - LBN Brand Shares of Off-trade Bottled Water: % Volume 2020-2023
Table 7 - NBO Company Shares of Off-trade Bottled Water: % Value 2019-2023
Table 8 - LBN Brand Shares of Off-trade Bottled Water: % Value 2020-2023
Table 9 - Forecast Off-trade Sales of Bottled Water by Category: Volume 2023-2028
Table 10 - Forecast Off-trade Sales of Bottled Water by Category: Value 2023-2028
Table 11 - Forecast Off-trade Sales of Bottled Water by Category: % Volume Growth 2023-2028
Table 12 - Forecast Off-trade Sales of Bottled Water by Category: % Value Growth 2023-2028

Soft Drinks in Greece - Industry Overview

EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture

Due to dramatic price hikes in food, utilities and energy prices, consumers were forced to cut down on non-essentials, impacting soft drinks. Alongside supermarket sales of soft drinks decreasing, impulse purchases through kiosks and convenience stores also suffered. The decline in disposable incomes equally impacted on trade performance, although most product sales were growing in line with the loss seen during COVID-19.

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

Table 13 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023
Table 14 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023
Table 15 - Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023
Table 16 - Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023
Table 17 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022
Table 18 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022
Table 19 - Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022
Table 20 - Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022
Table 21 - Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023
Table 22 - Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023
Table 23 - Off-trade Sales of Soft Drinks by Category: Value 2018-2023
Table 24 - Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023

Table 25 - Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023

Table 26 - Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023

Table 27 - NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023

Table 28 - LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023

Table 29 - NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023

Table 30 - LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023

Table 31 - Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023

Table 32 - Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023

Table 33 - Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023

Table 34 - Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023

Table 35 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028

Table 36 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028

Table 37 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028

Table 38 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028

Table 39 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028

Table 40 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028

Table 41 - Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028

Table 42 - Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028

Table 43 - Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028

Table 44 - Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

APPENDIX

Fountain sales in Greece

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SOURCES

Summary 1 - Research Sources

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