

Bleach in Croatia

February 2024

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Bleach in Croatia - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Dampened sales with the end of the pandemic and environmental concerns Strong e-commerce growth as consumers appreciate its convenience and prices Domestos retains its dominance of bleach as an established and trusted brand

PROSPECTS AND OPPORTUNITIES

Health and environmental concerns will see consumers switching to less harmful alternatives Strong perception of chlorine as effective ingredient will continue among older consumers New private label products set to perform well

CATEGORY DATA

Table 1 - Sales of Bleach: Value 2018-2023Table 2 - Sales of Bleach: % Value Growth 2018-2023Table 3 - NBO Company Shares of Bleach: % Value 2019-2023Table 4 - LBN Brand Shares of Bleach: % Value 2020-2023Table 5 - Forecast Sales of Bleach: Value 2023-2028Table 6 - Forecast Sales of Bleach: % Value Growth 2023-2028

Home Care in Croatia - Industry Overview

EXECUTIVE SUMMARY

Home care in 2023: The big picture 2023 key trends Competitive landscape Retailing developments What next for home care?

MARKET INDICATORS

Table 7 - Households 2018-2023

MARKET DATA

Table 8 - Sales of Home Care by Category: Value 2018-2023Table 9 - Sales of Home Care by Category: % Value Growth 2018-2023Table 10 - NBO Company Shares of Home Care: % Value 2019-2023Table 11 - LBN Brand Shares of Home Care: % Value 2020-2023Table 12 - Penetration of Private Label in Home Care by Category: % Value 2018-2023Table 13 - Distribution of Home Care by Format: % Value 2018-2023Table 14 - Distribution of Home Care by Format and Category: % Value 2023Table 15 - Forecast Sales of Home Care by Category: % Value 2023-2028Table 16 - Forecast Sales of Home Care by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

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