

Bath and Shower in the US

May 2024

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Bath and Shower in the US - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Price increases benefit value sales, while inconsistent volume growth is seen across categories Skin-focused trends attract new players to body wash/shower gel The "everything shower" expands product use and premiumisation

PROSPECTS AND OPPORTUNITIES

Beauty players see the potential of bath and shower products in their portfolios Sustainability trends driven by environmental packaging efforts Menopausal health acts as an opportunity across bath and shower categories

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