

Nappies/Diapers/Pants in Mexico

April 2024

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Nappies/Diapers/Pants in Mexico - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Declining 0-3 year-old population continues to negatively impact demand Innovation allows brands to give consumers more value for their money While Kimberly-Clark retains its leadership, the competitive landscape changes greatly in 2023

PROSPECTS AND OPPORTUNITIES

Room for growth remains if manufacturers can pique consumers' interest in specialised products Price promotions and advertising to attract consumers Infrastructure improvements and special online deals to win over consumers to e-commerce

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