

# **Toilet Care in Ireland**

February 2024

Table of Contents

#### Toilet Care in Ireland - Category analysis

#### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Following the uplift during COVID-19, retail volume sales fall as price impacts growth Private label increases its position as discounter retailers expand across the country Harpic retains its leadership, driven by ongoing innovations

#### PROSPECTS AND OPPORTUNITIES

Positive growth for toilet liquids/foams, however, rim blocks challenge sales Competition to grow in rim blocks as players focus on innovation Players focus on sustainable innovations to align with consumers rising concerns

#### CATEGORY DATA

Table 1 - Sales of Toilet Care by Category: Value 2018-2023Table 2 - Sales of Toilet Care by Category: % Value Growth 2018-2023Table 3 - NBO Company Shares of Toilet Care: % Value 2019-2023Table 4 - LBN Brand Shares of Toilet Care: % Value 2020-2023Table 5 - Forecast Sales of Toilet Care by Category: Value 2023-2028Table 6 - Forecast Sales of Toilet Care by Category: % Value Growth 2023-2028

#### Home Care in Ireland - Industry Overview

#### EXECUTIVE SUMMARY

Home care in 2023: The big picture 2023 key trends Competitive landscape Retailing developments What next for home care?

#### MARKET INDICATORS

Table 7 - Households 2018-2023

#### MARKET DATA

Table 8 - Sales of Home Care by Category: Value 2018-2023Table 9 - Sales of Home Care by Category: % Value Growth 2018-2023Table 10 - NBO Company Shares of Home Care: % Value 2019-2023Table 11 - LBN Brand Shares of Home Care: % Value 2020-2023Table 12 - Penetration of Private Label in Home Care by Category: % Value 2018-2023Table 13 - Distribution of Home Care by Format: % Value 2018-2023Table 14 - Distribution of Home Care by Format and Category: % Value 2023Table 15 - Forecast Sales of Home Care by Category: % Value 2023-2028Table 16 - Forecast Sales of Home Care by Category: % Value Growth 2023-2028

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#### SOURCES

Summary 1 - Research Sources

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