

# Polishes in Austria

February 2024

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## Polishes in Austria - Category analysis

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#### 2023 DEVELOPMENTS

Volume sales decline in 2023, but value sales receive a boost thanks to inflation

Polishes are generally regarded as old-fashioned and unnecessary by many Austrians

Highly consolidated competitive landscape leaves little scope for new players to emerge

# PROSPECTS AND OPPORTUNITIES

Polishes set to see ongoing volume decline over the forecast period

Multi-functional cleaners will reduce the need for separate polish products

Competitive landscape set to remain the same, as polishes offers limited growth opportunities

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