

Dog Food in South Africa

May 2023

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Dog Food in South Africa - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Loyalty programmes and price promotions win with price-sensitive consumers Consolidation and innovation important to balance consumer needs and rising costs Dog treats remains a key growth opportunity thanks to pet humanisation trend

PROSPECTS AND OPPORTUNITIES

Further volume declines likely as consumers' disposable incomes continue falling Growing demand for premium dog food, driven by millennials and gen Z Optimistic outlook for treats and mixers thanks to innovation in functional treats

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