

# Spirits in Italy

June 2023

**Table of Contents** 

# Spirits in Italy - Category analysis

# **KEY DATA FINDINGS**

#### 2022 DEVELOPMENTS

Strong on-trade recovery for spirits as restrictions are fully lifted, while off-trade sales suffer from economic pressures Popularity of cocktails and aperitifs boosts sales Innovation continues to be seen in spirits as consumers favour local products

### PROSPECTS AND OPPORTUNITIES

Inflation set to continue impacting spirits over the forecast period Mixology and innovation to drive demand for spirits over the forecast period Non-alcoholic spirits to keep developing

#### CATEGORY BACKGROUND

Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology Summary 1 - Benchmark Brands 2022

#### CATEGORY DATA

Table 1 - Sales of Spirits by Category: Total Volume 2017-2022 Table 2 - Sales of Spirits by Category: Total Value 2017-2022 Table 3 - Sales of Spirits by Category: % Total Volume Growth 2017-2022 Table 4 - Sales of Spirits by Category: % Total Value Growth 2017-2022 Table 5 - Sales of Spirits by Off-trade vs On-trade: Volume 2017-2022 Table 6 - Sales of Spirits by Off-trade vs On-trade: Value 2017-2022 Table 7 - Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2017-2022 Table 8 - Sales of Spirits by Off-trade vs On-trade: % Value Growth 2017-2022 Table 9 - Sales of Dark Rum by Price Platform: % Total Volume 2017-2022 Table 10 - Sales of White Rum by Price Platform: % Total Volume 2017-2022 Table 11 - Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2017-2022 Table 12 - Sales of English Gin by Price Platform: % Total Volume 2017-2022 Table 13 - Sales of Vodka by Price Platform: % Total Volume 2017-2022 Table 14 - Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2017-2022 Table 15 - GBO Company Shares of Spirits: % Total Volume 2018-2022 Table 16 - NBO Company Shares of Spirits: % Total Volume 2018-2022 Table 17 - LBN Brand Shares of Spirits: % Total Volume 2019-2022 Table 18 - Forecast Sales of Spirits by Category: Total Volume 2022-2027 Table 19 - Forecast Sales of Spirits by Category: Total Value 2022-2027 Table 20 - Forecast Sales of Spirits by Category: % Total Volume Growth 2022-2027 Table 21 - Forecast Sales of Spirits by Category: % Total Value Growth 2022-2027

# Alcoholic Drinks in Italy - Industry Overview

# EXECUTIVE SUMMARY

Alcoholic drinks in 2022: The big picture 2022 key trends Competitive landscape Retailing developments On-trade vs off-trade split What next for alcoholic drinks?

#### MARKET BACKGROUND

Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban Opening hours On-trade establishments Table 22 - Number of On-trade Establishments by Type 2016-2022

# TAXATION AND DUTY LEVIES

Summary 2 - Taxation and Duty Levies on Alcoholic Drinks 2022

# OPERATING ENVIRONMENT

Contraband/parallel trade Duty free Cross-border/private imports

#### KEY NEW PRODUCT LAUNCHES

Outlook

### MARKET INDICATORS

Table 23 - Retail Consumer Expenditure on Alcoholic Drinks 2017-2022

#### MARKET DATA

Table 24 - Sales of Alcoholic Drinks by Category: Total Volume 2017-2022
Table 25 - Sales of Alcoholic Drinks by Category: Notal Value 2017-2022
Table 26 - Sales of Alcoholic Drinks by Category: Notal Value Growth 2017-2022
Table 27 - Sales of Alcoholic Drinks by Category: Notal Value Growth 2017-2022
Table 28 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022
Table 30 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022
Table 31 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Nolume 2022
Table 32 - GBO Company Shares of Alcoholic Drinks by Format: Notal Volume 2018-2022
Table 33 - Distribution of Alcoholic Drinks by Format: Noff-trade Value 2017-2022
Table 35 - Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027
Table 36 - Forecast Sales of Alcoholic Drinks by Category: Notal Value 2022-2027
Table 37 - Forecast Sales of Alcoholic Drinks by Category: Notal Value 2022-2027
Table 38 - Forecast Sales of Alcoholic Drinks by Category: Notal Value 2022-2027

#### DISCLAIMER

SOURCES

Summary 3 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus

of operations, their competitors, their geographic presence and performance.

• Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/spirits-in-italy/report.