

Coffee in Malaysia

January 2024

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Coffee in Malaysia - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Demand for high-quality coffee rises as consumer tastes become more sophisticated Aggressive new product launches boost demand in 2023 Players grapple with a tough operational environment

PROSPECTS AND OPPORTUNITIES

New regulation anticipated for forecast period, while production costs will keep on rising and e-commerce expands Players to focus on strategy in bid to maintain profit margins, as consumers continue to shift towards premium options Expansion of health-positioned variants

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