

Herbal/Traditional Products in Brazil

March 2024

Table of Contents

KEY DATA FINDINGS

2023 DEVELOPMENTS

Herbal/traditional products shows double-digit growth in Brazil
Typical products from Brazil drive growth in herbal/traditional dietary supplements
Healthier lifestyles and herbal solutions are reshaping Brazilian retail

PROSPECTS AND OPPORTUNITIES

Government support for herbal products expected to leverage growth in the coming years
Companies investing in expansion of herbal/traditional products set a positive outlook for the category
Evolution needed in prescribers' education about the qualities and benefits of phytotherapeutics

CATEGORY DATA

Table 1 - Sales of Herbal/Traditional Products by Category: Value 2018-2023
Table 2 - Sales of Herbal/Traditional Products by Category: % Value Growth 2018-2023
Table 3 - NBO Company Shares of Herbal/Traditional Products: % Value 2019-2023
Table 4 - LBN Brand Shares of Herbal/Traditional Products: % Value 2020-2023
Table 5 - Forecast Sales of Herbal/Traditional Products by Category: Value 2023-2028
Table 6 - Forecast Sales of Herbal/Traditional Products by Category: % Value Growth 2023-2028

Consumer Health in Brazil - Industry Overview

EXECUTIVE SUMMARY

Consumer health in 2023: The big picture
2023 key trends
Competitive landscape
Retailing developments
What next for consumer health?

MARKET INDICATORS

Table 7 - Consumer Expenditure on Health Goods and Medical Services: Value 2018-2023
Table 8 - Life Expectancy at Birth 2018-2023

MARKET DATA

Table 9 - Sales of Consumer Health by Category: Value 2018-2023
Table 10 - Sales of Consumer Health by Category: % Value Growth 2018-2023
Table 11 - NBO Company Shares of Consumer Health: % Value 2019-2023
Table 12 - LBN Brand Shares of Consumer Health: % Value 2020-2023
Table 13 - Penetration of Private Label in Consumer Health by Category: % Value 2018-2023
Table 14 - Distribution of Consumer Health by Format: % Value 2018-2023
Table 15 - Distribution of Consumer Health by Format and Category: % Value 2023
Table 16 - Forecast Sales of Consumer Health by Category: Value 2023-2028
Table 17 - Forecast Sales of Consumer Health by Category: % Value Growth 2023-2028

APPENDIX

OTC registration and classification
Vitamins and dietary supplements registration and classification
Self-medication/self-care and preventive medicine
Switches

DISCLAIMER

DEFINITIONS

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/herbal-traditional-products-in-brazil/report.