

Carbonates in Chile

December 2023

Table of Contents

Carbonates in Chile - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Migration from other categories and easing of inflation help drive up demand for carbonates after a complex year In challenging economic scenario, Coca-Cola relies on innovation to stand out from competitors

Tonic water/mixers/other bitters thrive with mixology trends

PROSPECTS AND OPPORTUNITIES

Potential tax increase on sugary products could further complicate the future of carbonates

Lemonade/lime set for stable growth due to hotter summers and increasing popularity of citric flavours

Arts, e-sports and sustainability will consolidate as core strategy of brands' marketing

CATEGORY DATA

- Table 1 Off-trade vs On-trade Sales of Carbonates: Volume 2018-2023
- Table 2 Off-trade vs On-trade Sales of Carbonates: Value 2018-2023
- Table 3 Off-trade vs On-trade Sales of Carbonates: % Volume Growth 2018-2023
- Table 4 Off-trade vs On-trade Sales of Carbonates: % Value Growth 2018-2023
- Table 5 Off-trade Sales of Carbonates by Category: Volume 2018-2023
- Table 6 Off-trade Sales of Carbonates by Category: Value 2018-2023
- Table 7 Off-trade Sales of Carbonates by Category: % Volume Growth 2018-2023
- Table 8 Off-trade Sales of Carbonates by Category: % Value Growth 2018-2023
- Table 9 Total Sales of Carbonates by Fountain On-trade: Volume 2018-2023
- Table 10 Total Sales of Carbonates by Fountain On-trade: % Volume Growth 2018-2023
- Table 11 NBO Company Shares of Off-trade Carbonates: % Volume 2019-2023
- Table 12 LBN Brand Shares of Off-trade Carbonates: % Volume 2020-2023
- Table 13 NBO Company Shares of Off-trade Carbonates: % Value 2019-2023
- Table 14 LBN Brand Shares of Off-trade Carbonates: % Value 2020-2023
- Table 15 Forecast Off-trade Sales of Carbonates by Category: Volume 2023-2028
- Table 16 Forecast Off-trade Sales of Carbonates by Category: Value 2023-2028
- Table 17 Forecast Off-trade Sales of Carbonates by Category: % Volume Growth 2023-2028
- Table 18 Forecast Off-trade Sales of Carbonates by Category: % Value Growth 2023-2028
- Table 19 Forecast Total Sales of Carbonates by Fountain On-trade: Volume 2023-2028
- Table 20 Forecast Total Sales of Carbonates by Fountain On-trade: % Volume Growth 2023-2028

Soft Drinks in Chile - Industry Overview

EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

- Table 21 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023
- Table 22 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023
- Table 23 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023
- Table 24 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023
- Table 25 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022
- Table 26 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022
- Table 27 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022

- Table 28 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022
- Table 29 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023
- Table 30 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023
- Table 31 Off-trade Sales of Soft Drinks by Category: Value 2018-2023
- Table 32 Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023
- Table 33 Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023
- Table 34 Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023
- Table 35 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023
- Table 36 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023
- Table 37 NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023
- Table 38 LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023
- Table 39 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023
- Table 40 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023
- Table 41 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023
- Table 42 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023
- Table 43 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028
- Table 44 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028
- Table 45 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028

 Table 46 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028
- Table 47 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028
- Table 48 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028
- Table 49 Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028
- Table 50 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028
- Table 51 Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028
- Table 52 Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

APPENDIX

Fountain sales in Chile

Decreasing inflation drives improving demand for fountain sales in 2023

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
 trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
 country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/carbonates-in-chile/report.