

Beer in the Netherlands

June 2023

Table of Contents

Beer in the Netherlands - Category analysis

KEY DATA FINDINGS

2022 DEVELOPMENTS

On-trade sales surge while off-trade falters: beer category shifts post-pandemic

Non alcoholic beer experiences decline in off-trade sales but still shows strong potential

Heineken's latest launch aims to boost lager consumption among young adults

PROSPECTS AND OPPORTUNITIES

Positive outlook for beer

Challenges threaten the future of small and mid-sized breweries

Heineken use new launches to increase the appeal of beer to young consumers

CATEGORY BACKGROUND

Lager price band methodology

Summary 1 - Lager by Price Band 2022

Table 1 - Number of Breweries 2017-2022

CATEGORY DATA

Table 2 - Sales of Beer by Category: Total Volume 2017-2022

Table 3 - Sales of Beer by Category: Total Value 2017-2022

Table 4 - Sales of Beer by Category: % Total Volume Growth 2017-2022

Table 5 - Sales of Beer by Category: % Total Value Growth 2017-2022

Table 6 - Sales of Beer by Off-trade vs On-trade: Volume 2017-2022

Table 7 - Sales of Beer by Off-trade vs On-trade: Value 2017-2022

Table 8 - Sales of Beer by Off-trade vs On-trade: % Volume Growth 2017-2022

Table 9 - Sales of Beer by Off-trade vs On-trade: % Value Growth 2017-2022

Table 10 - Sales of Beer by Craft vs Standard 2017-2022

Table 11 - GBO Company Shares of Beer: % Total Volume 2018-2022

Table 12 - NBO Company Shares of Beer: % Total Volume 2018-2022

Table 13 - LBN Brand Shares of Beer: % Total Volume 2019-2022

Table 14 - Forecast Sales of Beer by Category: Total Volume 2022-2027

Table 15 - Forecast Sales of Beer by Category: Total Value 2022-2027

Table 16 - Forecast Sales of Beer by Category: % Total Volume Growth 2022-2027

Table 17 - Forecast Sales of Beer by Category: % Total Value Growth 2022-2027

Alcoholic Drinks in the Netherlands - Industry Overview

EXECUTIVE SUMMARY

Alcoholic drinks in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

On-trade vs off-trade split

What next for alcoholic drinks?

MARKET BACKGROUND

I egislation

Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

Table 18 - Number of On-trade Establishments by Type 2016-2022

TAXATION AND DUTY LEVIES

Summary 2 - Taxation and Duty Levies on Alcoholic Drinks 2022

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 19 - Retail Consumer Expenditure on Alcoholic Drinks 2017-2022

MARKET DATA

Table 20 - Sales of Alcoholic Drinks by Category: Total Volume 2017-2022

Table 21 - Sales of Alcoholic Drinks by Category: Total Value 2017-2022

Table 22 - Sales of Alcoholic Drinks by Category: % Total Volume Growth 2017-2022

Table 23 - Sales of Alcoholic Drinks by Category: % Total Value Growth 2017-2022

Table 24 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2022

Table 25 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2022

Table 26 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2022

Table 27 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2022

Table 28 - GBO Company Shares of Alcoholic Drinks: % Total Volume 2018-2022

Table 29 - Distribution of Alcoholic Drinks by Format: % Off-trade Value 2017-2022

Table 30 - Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2022

Table 31 - Forecast Sales of Alcoholic Drinks by Category: Total Volume 2022-2027

Table 32 - Forecast Sales of Alcoholic Drinks by Category: Total Value 2022-2027

Table 33 - Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2022-2027

Table 34 - Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2022-2027

DISCLAIMER

SOURCES

Summary 3 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
 trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
 country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/beer-in-the-netherlands/report.