

Wine in Bulgaria

June 2023

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Wine in Bulgaria - Category analysis

KEY DATA FINDINGS

2022 DEVELOPMENTS

On-trade sales help wine increase in volume terms in 2022, despite price increases

Most categories see growth, thanks in part to the cocktail trend

Premiumisation continues apace, despite reduced consumer purchasing power

PROSPECTS AND OPPORTUNITIES

Developing wine culture will benefit the category in the coming years

Appealing climate and expertise are expected to lure foreign investors

Imported sparkling wine will become increasingly visible across distribution channels

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Alcoholic Drinks in Bulgaria - Industry Overview

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Competitive landscape

Retailing developments

On-trade vs off-trade split

What next for alcoholic drinks?

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Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

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Duty-free

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