

# Tea in Japan November 2023

**Table of Contents** 

#### Tea in Japan - Category analysis

#### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Tea struggles, due to the competition with RTD tea, and price increases Struggles for leaf tea, while new product development continues for tea bags Coffee chains are increasing outlets focusing on tea

#### PROSPECTS AND OPPORTUNITIES

Added-value, especially in terms of health, will be the main focus of new product development New consumption occasions will be explored to stimulate growth for tea Foodservice volumes will struggle, yet afternoon tea likely to become more popular

#### CATEGORY DATA

Table 1 - Retail Sales of Tea by Category: Volume 2018-2023
Table 2 - Retail Sales of Tea by Category: Value 2018-2023
Table 3 - Retail Sales of Tea by Category: % Volume Growth 2018-2023
Table 4 - Retail Sales of Tea by Category: % Value Growth 2018-2023
Table 5 - NBO Company Shares of Tea: % Retail Value 2019-2023
Table 6 - LBN Brand Shares of Tea by Category: Volume 2020-2023
Table 7 - Forecast Retail Sales of Tea by Category: Volume 2023-2028
Table 8 - Forecast Retail Sales of Tea by Category: % Volume Growth 2023-2028
Table 9 - Forecast Retail Sales of Tea by Category: % Volume Growth 2023-2028
Table 10 - Forecast Retail Sales of Tea by Category: % Value Growth 2023-2028

#### Hot Drinks in Japan - Industry Overview

#### EXECUTIVE SUMMARY

Hot drinks in 2023: The big picture 2023 key trends Competitive landscape Retailing developments Foodservice vs retail split What next for hot drinks?

#### MARKET DATA

- Table 11 Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2018-2023 Table 12 - Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2018-2023 Table 13 - Retail Sales of Hot Drinks by Category: Volume 2018-2023 Table 14 - Retail Sales of Hot Drinks by Category: Value 2018-2023 Table 15 - Retail Sales of Hot Drinks by Category: % Volume Growth 2018-2023 Table 16 - Retail Sales of Hot Drinks by Category: % Value Growth 2018-2023 Table 17 - Foodservice Sales of Hot Drinks by Category: Volume 2018-2023 Table 18 - Foodservice Sales of Hot Drinks by Category: % Volume Growth 2018-2023 Table 19 - Total Sales of Hot Drinks by Category: Total Volume 2018-2023 Table 20 - Total Sales of Hot Drinks by Category: % Total Volume Growth 2018-2023 Table 21 - NBO Company Shares of Hot Drinks: % Retail Value 2019-2023 Table 22 - LBN Brand Shares of Hot Drinks: % Retail Value 2020-2023 Table 23 - Penetration of Private Label in Hot Drinks by Category: % Retail Value 2018-2023 Table 24 - Retail Distribution of Hot Drinks by Format: % Volume 2018-2023 Table 25 - Retail Distribution of Hot Drinks by Format and Category: % Volume 2023 Table 26 - Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2023-2028
- Table 27 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2023-2028

- Table 28 Forecast Retail Sales of Hot Drinks by Category: Volume 2023-2028
- Table 29 Forecast Retail Sales of Hot Drinks by Category: Value 2023-2028
- Table 30 Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2023-2028
- Table 31 Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2023-2028
- Table 32 Forecast Foodservice Sales of Hot Drinks by Category: Volume 2023-2028
- Table 33 Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2023-2028
- Table 34 Forecast Total Sales of Hot Drinks by Category: Total Volume 2023-2028
- Table 35 Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2023-2028

#### DISCLAIMER

SOURCES

Summary 1 - Research Sources

### About Euromonitor International

## Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/tea-in-japan/report.