

Depilatories in Morocco

May 2023

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Depilatories in Morocco - Category analysis

KEY DATA FINDINGS

2022 DEVELOPMENTS

Sales of depilatories increase as local women pay more attention to hair removal Rising demand for convenient and time-saving products supports sales growth Women's razors and blades remain popular among less affluent consumer segments Hair removers/bleaches remains a small category due to competition from sugaring Women's pre-shave a small category due to the preference for low-cost alternatives Bic the leading name in depilatories due to the economical reputation of its products

PROSPECTS AND OPPORTUNITIES

Non-essential status of depilatories to put more pressure on sales growth Women's razors and blades to remain the default option for most consumers The custom of women using men's razors and blades set to limit sales potential Price discounting likely to remain at the core of marketing strategies

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