

Hot Drinks in Canada

December 2023

Table of Contents

Hot Drinks in Canada

EXECUTIVE SUMMARY

Hot drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for hot drinks?

MARKET DATA

- Table 1 Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2018-2023
- Table 2 Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2018-2023
- Table 3 Retail Sales of Hot Drinks by Category: Volume 2018-2023
- Table 4 Retail Sales of Hot Drinks by Category: Value 2018-2023
- Table 5 Retail Sales of Hot Drinks by Category: % Volume Growth 2018-2023
- Table 6 Retail Sales of Hot Drinks by Category: % Value Growth 2018-2023
- Table 7 Foodservice Sales of Hot Drinks by Category: Volume 2018-2023
- Table 8 Foodservice Sales of Hot Drinks by Category: % Volume Growth 2018-2023
- Table 9 Total Sales of Hot Drinks by Category: Total Volume 2018-2023
- Table 10 Total Sales of Hot Drinks by Category: % Total Volume Growth 2018-2023
- Table 11 NBO Company Shares of Hot Drinks: % Retail Value 2019-2023
- Table 12 LBN Brand Shares of Hot Drinks: % Retail Value 2020-2023
- Table 13 Penetration of Private Label in Hot Drinks by Category: % Retail Value 2018-2023
- Table 14 Retail Distribution of Hot Drinks by Format: % Volume 2018-2023
- Table 15 Retail Distribution of Hot Drinks by Format and Category: % Volume 2023
- Table 16 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2023-2028
- Table 17 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2023-2028
- Table 18 Forecast Retail Sales of Hot Drinks by Category: Volume 2023-2028
- Table 19 Forecast Retail Sales of Hot Drinks by Category: Value 2023-2028
- Table 20 Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2023-2028
- Table 21 Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2023-2028
- Table 22 Forecast Foodservice Sales of Hot Drinks by Category: Volume 2023-2028
- Table 23 Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2023-2028
- Table 24 Forecast Total Sales of Hot Drinks by Category: Total Volume 2023-2028
- Table 25 Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

Coffee in Canada

KEY DATA FINDINGS

2023 DEVELOPMENTS

Players compete for value share by offering sustainable products

Players compete for value shares by offering consumers more sustainable products

Players target Gen Zs and millennials through innovations in ice and cold brew formats

PROSPECTS AND OPPORTUNITIES

Premiumisation trend will gain traction in the coming years

Fresh coffee continues to benefit from the shift to home consumption, post-pandemic

Technological innovations will continue apace over the forecast period

CATEGORY DATA

- Table 26 Retail Sales of Coffee by Category: Volume 2018-2023
- Table 27 Retail Sales of Coffee by Category: Value 2018-2023
- Table 28 Retail Sales of Coffee by Category: % Volume Growth 2018-2023
- Table 29 Retail Sales of Coffee by Category: % Value Growth 2018-2023
- Table 30 Retail Sales of Fresh Ground Coffee Pods by Hard vs Soft: % Volume 2018-2023
- Table 31 NBO Company Shares of Coffee: % Retail Value 2019-2023
- Table 32 LBN Brand Shares of Coffee: % Retail Value 2020-2023
- Table 33 Forecast Retail Sales of Coffee by Category: Volume 2023-2028
- Table 34 Forecast Retail Sales of Coffee by Category: Value 2023-2028
- Table 35 Forecast Retail Sales of Coffee by Category: % Volume Growth 2023-2028
- Table 36 Forecast Retail Sales of Coffee by Category: % Value Growth 2023-2028

Tea in Canada

KEY DATA FINDINGS

2023 DEVELOPMENTS

Health and wellness trend remains an important driver behind demand for tea in 2023

Speciality, functional and herbal blends continue to drive growth

Private labels see solid growth in tea in 2023

PROSPECTS AND OPPORTUNITIES

Teas with a healthy perception set to perform the best over the forecast period

Black tea reaches maturity and struggles amongst the growing health and wellness trend

Tea distribution in Canada is set to see major changes in the years ahead

CATEGORY DATA

- Table 37 Retail Sales of Tea by Category: Volume 2018-2023
- Table 38 Retail Sales of Tea by Category: Value 2018-2023
- Table 39 Retail Sales of Tea by Category: % Volume Growth 2018-2023
- Table 40 Retail Sales of Tea by Category: % Value Growth 2018-2023
- Table 41 NBO Company Shares of Tea: % Retail Value 2019-2023
- Table 42 LBN Brand Shares of Tea: % Retail Value 2020-2023
- Table 43 Forecast Retail Sales of Tea by Category: Volume 2023-2028
- Table 44 Forecast Retail Sales of Tea by Category: Value 2023-2028
- Table 45 Forecast Retail Sales of Tea by Category: % Volume Growth 2023-2028
- Table 46 Forecast Retail Sales of Tea by Category: % Value Growth 2023-2028

Other Hot Drinks in Canada

KEY DATA FINDINGS

2023 DEVELOPMENTS

Chocolate-based flavoured powder drinks remained the dominant subcategory in 2023

Nestlé Canada continues to dominate in 2023

E-commerce remains a valuable distribution channel in 2023

PROSPECTS AND OPPORTUNITIES

Other hot drinks will continue to be hindered by the growing health and wellness trend

Convenience and on-the-go nature of chocolate-based flavoured powder drinks will remain a key driver for growth

Cross-category innovation may fuel growth in the years ahead

CATEGORY DATA

- Table 47 Retail Sales of Other Hot Drinks by Category: Volume 2018-2023
- Table 48 Retail Sales of Other Hot Drinks by Category: Value 2018-2023
- Table 49 Retail Sales of Other Hot Drinks by Category: % Volume Growth 2018-2023
- Table 50 Retail Sales of Other Hot Drinks by Category: % Value Growth 2018-2023
- Table 51 NBO Company Shares of Other Hot Drinks: % Retail Value 2019-2023
- Table 52 LBN Brand Shares of Other Hot Drinks: % Retail Value 2020-2023
- Table 53 Forecast Retail Sales of Other Hot Drinks by Category: Volume 2023-2028
- Table 54 Forecast Retail Sales of Other Hot Drinks by Category: Value 2023-2028
- Table 55 Forecast Retail Sales of Other Hot Drinks by Category: % Volume Growth 2023-2028
- Table 56 Forecast Retail Sales of Other Hot Drinks by Category: % Value Growth 2023-2028

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
 trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
 country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/hot-drinks-in-canada/report.