

Digestive Remedies in Nigeria

January 2024

Table of Contents

Digestive Remedies in Nigeria - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Poor sanitation and changing lifestyles contribute to demand of digestive remedies
Inflationary pressure leads to value-seeking behaviour among consumers
Local player Ranbaxy Laboratories Ltd retains its lead through a loyal consumer base

PROSPECTS AND OPPORTUNITIES

The emergence of new distribution channels will improve visibility
Ongoing price sensitivity continues to challenge sales over the forecast period
Players focus on innovative formulas to differentiate products and drive sales

CATEGORY DATA

Table 1 - Sales of Digestive Remedies by Category: Value 2018-2023
Table 2 - Sales of Digestive Remedies by Category: % Value Growth 2018-2023
Table 3 - NBO Company Shares of Digestive Remedies: % Value 2019-2023
Table 4 - LBN Brand Shares of Digestive Remedies: % Value 2020-2023
Table 5 - Forecast Sales of Digestive Remedies by Category: Value 2023-2028
Table 6 - Forecast Sales of Digestive Remedies by Category: % Value Growth 2023-2028

Consumer Health in Nigeria - Industry Overview

EXECUTIVE SUMMARY

Consumer health in 2023: The big picture
2023 key trends
Competitive landscape
Retailing developments
What next for consumer health?

MARKET INDICATORS

Table 7 - Consumer Expenditure on Health Goods and Medical Services: Value 2018-2023
Table 8 - Life Expectancy at Birth 2018-2023

MARKET DATA

Table 9 - Sales of Consumer Health by Category: Value 2018-2023
Table 10 - Sales of Consumer Health by Category: % Value Growth 2018-2023
Table 11 - NBO Company Shares of Consumer Health: % Value 2019-2023
Table 12 - LBN Brand Shares of Consumer Health: % Value 2020-2023
Table 13 - Penetration of Private Label in Consumer Health by Category: % Value 2018-2023
Table 14 - Distribution of Consumer Health by Format: % Value 2018-2023
Table 15 - Distribution of Consumer Health by Format and Category: % Value 2023
Table 16 - Forecast Sales of Consumer Health by Category: Value 2023-2028
Table 17 - Forecast Sales of Consumer Health by Category: % Value Growth 2023-2028

APPENDIX

OTC registration and classification
Vitamins and dietary supplements registration and classification
Self-medication/self-care and preventive medicine
Switches

DISCLAIMER

DEFINITIONS

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/digestive-remedies-in-nigeria/report.