

Eyewear in Poland

June 2023

Table of Contents

Eyewear in Poland

EXECUTIVE SUMMARY

Eyewear in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for eyewear?

MARKET DATA

- Table 1 Sales of Eyewear by Category: Volume 2018-2023
- Table 2 Sales of Eyewear by Category: Value 2018-2023
- Table 3 Sales of Eyewear by Category: % Volume Growth 2018-2023
- Table 4 Sales of Eyewear by Category: % Value Growth 2018-2023
- Table 5 NBO Company Shares of Eyewear: % Value 2018-2022
- Table 6 LBN Brand Shares of Eyewear: % Value 2019-2022
- Table 7 Distribution of Eyewear by Format: % Value 2018-2023
- Table 8 Forecast Sales of Eyewear by Category: Volume 2023-2028
- Table 9 Forecast Sales of Eyewear by Category: Value 2023-2028
- Table 10 Forecast Sales of Eyewear by Category: % Volume Growth 2023-2028
- Table 11 Forecast Sales of Eyewear by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

Contact Lenses and Solutions in Poland

KEY DATA FINDINGS

2023 DEVELOPMENTS

Demand for daily disposable lenses remains robust despite slowdown

Global giants continue to dominate contact lenses and solutions

Optical goods stores regain some ground but e-commerce continues to dominate

PROSPECTS AND OPPORTUNITIES

Population ageing and digital screen use will boost demand for multifocal lenses

Eye health awareness campaigns should continue to support category expansion

Use of contact lenses set to remain highest among younger Poles

CATEGORY DATA

- Table 12 Sales of Contact Lenses by Category: Volume 2018-2023
- Table 13 Sales of Contact Lenses by Category: Value 2018-2023
- Table 14 Sales of Contact Lenses by Category: % Volume Growth 2018-2023
- Table 15 Sales of Contact Lenses by Category: % Value Growth 2018-2023
- Table 16 Sales of Contact Lens Solutions: Value 2018-2023
- Table 17 Sales of Contact Lens Solutions: % Value Growth 2018-2023
- Table 18 Sales of Contact Lenses by Type: % Value 2018-2023
- Table 19 Sales of Daily Disposable Lenses (DD) by Material: % Value 2018-2023
- Table 20 Sales of Daily Disposable Lenses (DD) by Condition: % Value 2018-2023
- Table 21 Sales of Frequent Replacement Lenses (FRP) by Material: % Value 2018-2023
- Table 22 Sales of Frequent Replacement Lenses (FRP) by Condition: % Value 2018-2023
- Table 23 NBO Company Shares of Contact Lenses: % Value 2018-2022

- Table 24 LBN Brand Shares of Contact Lenses: % Value 2019-2022
- Table 25 Distribution of Contact Lenses by Format: % Value 2018-2023
- Table 26 Distribution of Contact Lens Solutions by Format: % Value 2018-2023
- Table 27 Forecast Sales of Contact Lenses by Category: Volume 2023-2028
- Table 28 Forecast Sales of Contact Lenses by Category: Value 2023-2028
- Table 29 Forecast Sales of Contact Lenses by Category: % Volume Growth 2023-2028
- Table 30 Forecast Sales of Contact Lenses by Category: % Value Growth 2023-2028
- Table 31 Forecast Sales of Contact Lens Solutions: Value 2023-2028
- Table 32 Forecast Sales of Contact Lens Solutions: % Value Growth 2023-2028

Spectacles in Poland

KEY DATA FINDINGS

2023 DEVELOPMENTS

Spectacle lenses is the most dynamic category in volume growth terms
Distribution continues to be heavily concentrated in optical goods stores
Leading multinationals face more intense competition from local brands

PROSPECTS AND OPPORTUNITIES

Rising cost of living and supply chain disruption will temper volume growth potential Interest in more technologically advanced spectacle lenses set to remain strong Value share of e-commerce expected to increase gradually

CATEGORY DATA

- Table 33 Sales of Spectacles by Category: Volume 2018-2023
- Table 34 Sales of Spectacles by Category: Value 2018-2023
- Table 35 Sales of Spectacles by Category: % Volume Growth 2018-2023
- Table 36 Sales of Spectacles by Category: % Value Growth 2018-2023
- Table 37 Sales of Spectacle Lenses by Type: % Value 2018-2023
- Table 38 NBO Company Shares of Spectacles: % Value 2018-2022
- Table 39 LBN Brand Shares of Spectacles: % Value 2019-2022
- Table 40 Distribution of Spectacles by Format: % Value 2018-2023
- Table 41 Forecast Sales of Spectacles by Category: Volume 2023-2028
- Table 42 Forecast Sales of Spectacles by Category: Value 2023-2028
- Table 43 Forecast Sales of Spectacles by Category: % Volume Growth 2023-2028
- Table 44 Forecast Sales of Spectacles by Category: % Value Growth 2023-2028

Sunglasses in Poland

KEY DATA FINDINGS

2023 DEVELOPMENTS

Demand for sunglasses remains resilient despite challenging economic conditions Sustainability concerns continue to shape consumer choices and brand strategies Growing adoption of virtual mirrors bolsters online sales

PROSPECTS AND OPPORTUNITIES

Customisation and sustainability trends will stimulate wider use of 3D printing Children's sunglasses set to benefit from rising health awareness among Poles Growing perception of sunglasses as fashion accessories should boost volume sales

CATEGORY DATA

Table 45 - Sales of Sunglasses: Volume 2018-2023

Table 46 - Sales of Sunglasses: Value 2018-2023

Table 47 - Sales of Sunglasses: % Volume Growth 2018-2023

Table 48 - Sales of Sunglasses: % Value Growth 2018-2023

Table 49 - NBO Company Shares of Sunglasses: % Value 2018-2022

Table 50 - LBN Brand Shares of Sunglasses: % Value 2019-2022

Table 51 - Distribution of Sunglasses by Format: % Value 2018-2023

Table 52 - Forecast Sales of Sunglasses: Volume 2023-2028

Table 53 - Forecast Sales of Sunglasses: Value 2023-2028

Table 54 - Forecast Sales of Sunglasses: % Volume Growth 2023-2028

Table 55 - Forecast Sales of Sunglasses: % Value Growth 2023-2028

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
 trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
 country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/eyewear-in-poland/report.