

# **RTD Coffee in Sweden**

December 2023

**Table of Contents** 

# RTD Coffee in Sweden - Category analysis

# **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Rising availability stimulates interest and fast demand growth RTD coffee sees moves towards healthier offer Increasing pressure on the leading Starbucks brand

### PROSPECTS AND OPPORTUNITIES

Fast growth projected for RTD coffee in the retail and foodservice channels New entrants to continue to add vibrancy to a young category Private label may emerge more strongly through improved offerings and local products

### CATEGORY DATA

Table 1 - Off-trade Sales of RTD Coffee: Volume 2018-2023Table 2 - Off-trade Sales of RTD Coffee: Value 2018-2023Table 3 - Off-trade Sales of RTD Coffee: % Volume Growth 2018-2023Table 4 - Off-trade Sales of RTD Coffee: % Value Growth 2018-2023Table 5 - NBO Company Shares of Off-trade RTD Coffee: % Volume 2019-2023Table 6 - LBN Brand Shares of Off-trade RTD Coffee: % Volume 2020-2023Table 7 - NBO Company Shares of Off-trade RTD Coffee: % Value 2019-2023Table 8 - LBN Brand Shares of Off-trade RTD Coffee: % Value 2019-2023Table 9 - Forecast Off-trade Sales of RTD Coffee: Volume 2023-2028Table 10 - Forecast Off-trade Sales of RTD Coffee: % Volume Growth 2023-2028Table 11 - Forecast Off-trade Sales of RTD Coffee: % Volume Growth 2023-2028Table 12 - Forecast Off-trade Sales of RTD Coffee: % Value Growth 2023-2028

# Soft Drinks in Sweden - Industry Overview

# EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture 2023 key trends Competitive landscape Retailing developments Foodservice vs retail split What next for soft drinks?

### MARKET DATA

Table 13 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023 Table 14 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023 Table 15 - Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023 Table 16 - Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023 Table 17 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022 Table 18 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022 Table 19 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022 Table 20 - Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022 Table 21 - Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022 Table 22 - Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023 Table 23 - Off-trade Sales of Soft Drinks by Category: % Volume Growth 2018-2023 Table 24 - Off-trade Sales of Soft Drinks by Category: % Volume Growth 2018-2023 Table 25 - Sales of Soft Drinks by Category: % Value Growth 2018-2023 Table 26 - Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023 Table 26 - Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023 Table 27 - NBO Company Shares of Total Soft Drinks (RTD): % Volume 2019-2023 Table 28 - LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2020-2023 Table 29 - NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2019-2023 Table 30 - LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2020-2023 Table 31 - NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023 Table 32 - LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023 Table 33 - NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023 Table 34 - LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023 Table 35 - Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023 Table 36 - Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023 Table 37 - Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023 Table 38 - Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023 Table 39 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028 Table 40 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028 Table 41 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028 Table 42 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028 Table 43 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028 Table 44 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028 Table 45 - Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028 Table 46 - Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028 Table 47 - Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028 Table 48 - Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

# APPENDIX

Fountain sales in Sweden

#### DISCLAIMER

#### SOURCES

Summary 1 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/rtd-coffee-in-sweden/report.