

# **Dishwashing in Chile**

February 2024

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# Dishwashing in Chile - Category analysis

# **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Demand declines as consumers reduce frequency of purchase due to pressure on disposable incomes Multinationals lead hand dishwashing but local brands play a key role in traditional channel Low penetration of automatic dishwashing in modern grocery retailers

# PROSPECTS AND OPPORTUNITIES

Uncertain economy will delay purchase of dishwashers with a negative impact on automatic dishwashing Pure play e-commerce will continue to gain ground with low prices and promotions Players will continue to invest in the circular economy

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