

Sleep Aids in New Zealand

October 2023

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Sleep Aids in New Zealand - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

High levels of stress and anxiety lead to disruption of sleep patterns Increased evening screen time usage fuels demand for sleep aids among teenagers Sleep Drops leads the market for sleep aids

PROSPECTS AND OPPORTUNITIES

Further growth expected for sleep aids, as stress and anxiety levels show no signs of abating Growing competition from substitute products which focus on improving sleep health No major changes to competitive landscape, due to lack of new product development

CATEGORY DATA

Table 1 - Sales of Sleep Aids: Value 2018-2023Table 2 - Sales of Sleep Aids: % Value Growth 2018-2023Table 3 - NBO Company Shares of Sleep Aids: % Value 2019-2023Table 4 - LBN Brand Shares of Sleep Aids: % Value 2020-2023Table 5 - Forecast Sales of Sleep Aids: Value 2023-2028Table 6 - Forecast Sales of Sleep Aids: % Value Growth 2023-2028

Consumer Health in New Zealand - Industry Overview

EXECUTIVE SUMMARY

Consumer health in 2023: The big picture 2023 key trends Competitive landscape Retailing developments What next for consumer health?

MARKET INDICATORS

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MARKET DATA

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DISCLAIMER

DEFINITIONS

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