

Menswear in Western Europe

August 2020

Table of Contents

INTRODUCTION

Scope

Key findings

REGIONAL OVERVIEW

Western Europe grows slower in comparison to other key regions
Forecast for menswear sees slow-paced recovery post-COVID-19
Menswear grows in the UK, but revenues drop in main regional markets
Italy, Germany and France see the strongest declines in sales
Shorts and trousers account for 25% of absolute value sales decline
Product mix strongly varies according to countries' purchasing power
E-commerce sees the most important growth among channels
Online revolution is still more relevant in the region's developed markets

LEADING COMPANIES AND BRANDS

Few global companies continue gaining share over smaller ones
Zara achieves leadership, followed by fast fashion and sports retailers
Germany and the UK are the main markets of five top players
Fast fashion brands dominate the market, but sports and jeans advance

FORECAST PROJECTIONS

COVID-19 results in slowed pace of regional growth over coming years COVID-19 deepens the crisis and leads to redesign of fashion industry

COUNTRY SNAPSHOTS

Austria: market context

Austria: competitive and retail landscape

Denmark: market context

Denmark: competitive and retail landscape

France: market context

France: competitive and retail landscape

Germany: market context

Germany: competitive and retail landscape Greece: competitive and retail landscape

Greece: market context Italy: market context

Italy: competitive and retail landscape

Netherlands: market context

Netherlands: competitive and retail landscape

Norway: market context

Norway: competitive and retail landscape

Portugal: market context

Portugal: competitive and retail landscape

Spain: market context

Spain: competitive and retail landscape

Sweden: market context

Sweden: competitive and retail landscape

Turkey: market context

Turkey: competitive and retail landscape

UK: market context

UK: competitive and retail landscape

APPENDIX: COMPETITOR ANALYTICS

Competitor Analytics tool

Overview

Competitors

Market overlap

Treemap

Overlap matrices

APPENDIX: INDUSTRY FORECAST MODEL

About Euromonitor International's Industry Forecast Model
Soft drivers and the Industry Forecast Model
Growth decomposition explained
Significance and applications for growth decomposition
Key applications for Industry Forecast Models

APPENDIX: VIA PRICING

About Via Pricing from Euromonitor International

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
 trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
 country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/menswear-in-western-europe/report.