

# Beer in Middle East and Africa

February 2021

**Table of Contents** 

#### INTRODUCTION

Scope

Key findings

#### REGIONAL OVERVIEW

Middle East and Africa sales enjoying strong growth

Sales slump in 2020 due to COVID-19 will impact the 2019-2024 CAGR

Strong growth for Kenya over the historic period

Dip in South African sorghum sales hitting the dark beer performance

Lager continues to drive the overall market performance

Craft beer trend evident in a number of countries across the region

Food/drink/tobacco specialists continue to dominate distribution

Modern grocery retailers have a greater presence in the Middle East

#### LEADING COMPANIES AND BRANDS

High levels of concentration in national beer markets

Heineken adds share at the end of the 2014-2019 period

South Africa accounts for the bulk of Anheuser-Busch InBev sales

Heineken benefits from the strong sales of premium lager in Nigeria

### FORECAST PROJECTIONS

Return to positive growth expected from 2022 COVID-19 to have a major impact on 2020 sales

#### **COUNTRY SNAPSHOTS**

Algeria: Market Context

Algeria: Competitive and Retail Landscape

Cameroon: Market Context

Cameroon: Competitive and Retail Landscape

Egypt: Market Context

Egypt: Competitive and Retail Landscape

Israel: Market Context

Israel: Competitive and Retail Landscape

Kenya: Market Context

Kenya: Competitive and Retail Landscape

Morocco: Market Context

Morocco: Competitive and Retail Landscape

Nigeria: Market Context

Nigeria: Competitive and Retail Landscape

Saudi Arabia: Market Context

Saudi Arabia: Competitive and Retail Landscape

South Africa: Market Context

South Africa: Competitive and Retail Landscape

Tunisia: Market Context

Tunisia: Competitive and Retail Landscape United Arab Emirates: Market Context

United Arab Emirates: Competitive and Retail Landscape

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