

Savoury Snacks in Western Europe

January 2022

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INTRODUCTION

Scope Key findings

REGIONAL OVERVIEW

Western Europe records above-average growth in 2016-2021 Savoury snacks sales expected to continue seeing positive growth Germany and Spain add the most new value in 2016-2021 Nuts, seeds and trail mixes the major growth driver in Western Europe Nuts, seeds and trail mixes performing strongly in the major markets Weaker 2021 performance follows strong 2020 growth Modern grocery retailers dominate regional savoury snacks sales E-commerce gains share during the pandemic

LEADING COMPANIES AND BRANDS

Top five players generally account for more than half of total sales PepsiCo and Intersnack continue to lead savoury snacks UK the main revenue generator for a number of top 10 players Lay's, Pringles and Doritos a strong top three

FORECAST PROJECTIONS

Continued growth expected for savoury snacks in Western Europe Healthier variants will continue to gain ground in savoury snacks Turkey to see dynamic growth with its increasing GDP and population

COUNTRY SNAPSHOTS

Austria: Market Context Austria: Competitive and Retail Landscape Belgium: Market Context Belgium: Competitive and Retail Landscape Denmark: Market Context Denmark: Competitive and Retail Landscape Finland: Market Context Finland: Competitive and Retail Landscape France: Market Context France: Competitive and Retail Landscape Germany: Market Context Germany: Competitive and Retail Landscape Greece: Market Context Greece: Competitive and Retail Landscape Ireland: Market Context Ireland: Competitive and Retail Landscape Italy: Market Context Italy: Competitive and Retail Landscape Netherlands: Market Context Netherlands: Competitive and Retail Landscape Norway: Market Context Norway: Competitive and Retail Landscape Portugal: Market Context Portugal: Competitive and Retail Landscape Spain: Market Context Spain: Competitive and Retail Landscape Sweden: Market Context

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