

# Hypermarkets in Mexico

March 2024

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## Hypermarkets in Mexico - Category analysis

## **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Hypermarkets boost sales by improving the supply and variety of products Click-and-collect is becoming a key difference from other retail channels Walmart offers the first pet-friendly hypermarket

## PROSPECTS AND OPPORTUNITIES

Hypermarkets' omnichannel distribution strategies will boost sales Retailers will continue to invest in and develop private label products Response time will continue to be relevant to consumers

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## EXECUTIVE SUMMARY

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The overall number of stores is higher than the pre-pandemic level, but performances differ between grocery and non-grocery retailers Retailers improve the shopping experience in order to attract consumers What next for retail?

## OPERATING ENVIRONMENT

Informal retail Opening hours for physical retail Summary 1 - Standard Opening Hours by Channel Type 2023 Seasonality Christmas Season Back to School Hot Sale Buen Fin

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