

# Mass Beauty and Personal Care in France

May 2023

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# Mass Beauty and Personal Care in France - Category analysis

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## 2022 DEVELOPMENTS

A decent performance in mass beauty and personal care, as sales continue to recover post-pandemic

The skyrocketing of discounters in an inflationary landscape

The "green" wave continues to roll

# PROSPECTS AND OPPORTUNITIES

Organic offers face both opportunities and challenges

Solid formats expected to gradually become more prominent, with sustainability as a key selling point

Low prices needed to boost volume sales, but without a compromise on quality

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