

# Cat Food in Latin America

August 2022

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## INTRODUCTION

Scope Key findings

### REGIONAL OVERVIEW

Latin America seeing strong growth in cat food Positive growth rates being recorded throughout the 2017-2027 period All countries recording positive growth in cat food over 2017-2022 Cat treats and mixers dynamic in Chile Mid-priced cat food dominates new sales over 2017-2022 Humanisation trend shaping developments in the cat food market Pet shops the biggest distribution channel for cat food in Latin America Pandemic boosts e-commerce share in Latin America

#### LEADING COMPANIES AND BRANDS

High levels of concentration in cat food competitive landscapes Grandfood gaining share in Brazil, Mars and Nestlé expanding production in Mexico Grandfood , Rinti , Champion and Contegral among the single-market players Whiskas remains the clear regional leader among cat food brands

#### FORECAST PROJECTIONS

Continued positive value growth expected for cat food over the forecast period Wet cat food and treats and mixers will outpace dry cat food growth in 2017-2022

#### COUNTRY SNAPSHOTS

Argentina: Market Context Argentina: Competitive and Retail Landscape Brazil: Market Context Brazil: Competitive and Retail Landscape Chile: Market Context Colombia: Market Context Colombia: Competitive and Retail Landscape Mexico: Market Context Mexico: Competitive and Retail Landscape Peru: Market Context Peru: Competitive and Retail Landscape

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