

# Butter and Spreads in Austria

September 2023

Table of Contents

KEY DATA FINDINGS

2023 DEVELOPMENTS

Current retail value sales fall as prices decline with deals and discounts available  
Retail volume sales increase as Margarine benefits from affordable price points  
Upfield Austria continues to lead, offering consumers Plant-Based options

PROSPECTS AND OPPORTUNITIES

Butter accounts for the bulk of sales, while Margarine benefits from lower prices  
Private label continues to have a solid performance in Butter and Spreads  
Vegan Margarine to garner more interest across the forecast period

CATEGORY DATA

- Table 1 - Sales of Butter and Spreads by Category: Volume 2018-2023
- Table 2 - Sales of Butter and Spreads by Category: Value 2018-2023
- Table 3 - Sales of Butter and Spreads by Category: % Volume Growth 2018-2023
- Table 4 - Sales of Butter and Spreads by Category: % Value Growth 2018-2023
- Table 5 - NBO Company Shares of Butter and Spreads: % Value 2019-2023
- Table 6 - LBN Brand Shares of Butter and Spreads: % Value 2020-2023
- Table 7 - Distribution of Butter and Spreads by Format: % Value 2018-2023
- Table 8 - Forecast Sales of Butter and Spreads by Category: Volume 2023-2028
- Table 9 - Forecast Sales of Butter and Spreads by Category: Value 2023-2028
- Table 10 - Forecast Sales of Butter and Spreads by Category: % Volume Growth 2023-2028
- Table 11 - Forecast Sales of Butter and Spreads by Category: % Value Growth 2023-2028

EXECUTIVE SUMMARY

Dairy products and alternatives in 2023: The big picture  
Key trends in 2023  
Competitive Landscape  
Channel developments  
What next for dairy products and alternatives?

MARKET DATA

- Table 12 - Sales of Dairy Products and Alternatives by Category: Value 2018-2023
- Table 13 - Sales of Dairy Products and Alternatives by Category: % Value Growth 2018-2023
- Table 14 - NBO Company Shares of Dairy Products and Alternatives: % Value 2019-2023
- Table 15 - LBN Brand Shares of Dairy Products and Alternatives: % Value 2020-2023
- Table 16 - Penetration of Private Label by Category: % Value 2018-2023
- Table 17 - Distribution of Dairy Products and Alternatives by Format: % Value 2018-2023
- Table 18 - Forecast Sales of Dairy Products and Alternatives by Category: Value 2023-2028
- Table 19 - Forecast Sales of Dairy Products and Alternatives by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research

spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/butter-and-spreads-in-austria/report](http://www.euromonitor.com/butter-and-spreads-in-austria/report).