

# Discounters in Germany

April 2024

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## Discounters in Germany - Category analysis

#### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Strong growth for discounters in 2023 due to high inflation and economic stagnation Focus on premium private label, including organic variants and vegetarian options Aldi and Lidl retain dominance despite solid performance from rivals

## PROSPECTS AND OPPORTUNITIES

Modest growth prospects due to maturity may prompt shift towards smaller stores Discounters' private label offer focuses on premium and ethical attributes E-commerce strategies expected to focus on non-grocery products

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# Retail in Germany - Industry Overview

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Value growth in grocery retailers boosted by high inflation

Harmonising online and offline shopping in Germany's retail landscape

What next for retail?

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Informal retail

Opening hours for physical retail

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For more information on this report, further enquiries can be directed via this link www.euromonitor.com/discounters-in-germany/report.