

# Colour Cosmetics in North Macedonia

April 2024

**Table of Contents** 

## Colour Cosmetics in North Macedonia - Category analysis

#### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Some volume growth, in spite of rising prices

BB/CC creams register highest volume growth

Continuous product launches keep consumers engaged

## PROSPECTS AND OPPORTUNITIES

Discounts drive volume sales

Clean movement gathers momentum

Digital channels play increasing role

#### **CATEGORY DATA**

- Table 1 Sales of Colour Cosmetics by Category: Value 2018-2023
- Table 2 Sales of Colour Cosmetics by Category: % Value Growth 2018-2023
- Table 3 Sales of Colour Cosmetics by Premium vs Mass: % Value 2018-2023
- Table 4 NBO Company Shares of Colour Cosmetics: % Value 2019-2023
- Table 5 LBN Brand Shares of Colour Cosmetics: % Value 2020-2023
- Table 6 LBN Brand Shares of Premium Colour Cosmetics: % Value 2020-2023
- Table 7 Forecast Sales of Colour Cosmetics by Category: Value 2023-2028
- Table 8 Forecast Sales of Colour Cosmetics by Category: % Value Growth 2023-2028
- Table 9 Forecast Sales of Colour Cosmetics by Premium vs Mass: % Value 2023-2028

## Beauty and Personal Care in North Macedonia - Industry Overview

## **EXECUTIVE SUMMARY**

Beauty and personal care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for beauty and personal care?

#### MARKET DATA

- Table 10 Sales of Beauty and Personal Care by Category: Value 2018-2023
- Table 11 Sales of Beauty and Personal Care by Category: % Value Growth 2018-2023
- Table 12 GBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 13 NBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 14 LBN Brand Shares of Beauty and Personal Care: % Value 2020-2023
- Table 15 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2018-2023
- Table 16 Distribution of Beauty and Personal Care by Format: % Value 2018-2023
- Table 17 Distribution of Beauty and Personal Care by Format and Category: % Value 2023
- Table 18 Forecast Sales of Beauty and Personal Care by Category: Value 2023-2028
- Table 19 Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2023-2028

## **DISCLAIMER**

#### **SOURCES**

Summary 1 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research

## spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/colour-cosmetics-in-north-macedonia/report.