

# Skin Care in Asia Pacific

June 2022

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#### INTRODUCTION

Scope Key findings

#### REGIONAL OVERVIEW

Asia Pacific accounts for more than half of global skin care sales Sales immediately back to seeing positive growth in 2021 after the 2020 decline Facial care leads actual growth but set/kits more dynamic over 2016-2021 Dermocosmetics continue growing in 2021 Chinese facial care accounts for the bulk of new retail value added in 2016-2021 Premium products close to overtaking sales of mass products in Asia Pacific skin care Although store-based retailing still has a greater share of skin care sales... ...non-store retailing, driven by e-commerce, continues to make major gains

#### LEADING COMPANIES AND BRANDS

Local brands performing strongly in the Chinese market Shiseido looks to up its e-commerce game after losing share during the pandemic China, Japan and South Korea the main revenue generators for the top 10 players The History of Whoo continues its move up the rankings

#### FORECAST PROJECTIONS

Positive growth expected throughout the 2021-2026 period... ...with facial care driving the overall performance Rising GDPs will be a major growth driver over 2021-2026

#### COUNTRY SNAPSHOTS

China: Market Context China: Competitive and Retail Landscape Hong Kong, China: Market Context Hong Kong, China: Competitive and Retail Landscape India: Market Context India: Competitive and Retail Landscape Indonesia: Market Context Indonesia: Competitive and Retail Landscape Japan: Market Context Japan: Competitive and Retail Landscape Malaysia: Market Context Malaysia: Competitive and Retail Landscape Pakistan: Market Context Pakistan: Competitive and Retail Landscape Philippines: Market Context Philippines: Competitive and Retail Landscape Singapore: Market Context Singapore: Competitive and Retail Landscape South Korea: Market Context South Korea: Competitive and Retail Landscape Taiwan: Market Context Taiwan: Competitive and Retail Landscape Thailand: Market Context Thailand: Competitive and Retail Landscape Vietnam: Market Context Vietnam: Competitive and Retail Landscape

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