

Rtds in Uruguay

June 2023

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Rtds in Uruguay - Category analysis

KEY DATA FINDINGS

2022 DEVELOPMENTS

RTDs' continuous expansion in Uruguay is boosted by young consumers Sublimar faces no serious competition in the wine-based segment Smirnoff Ice challenged by newer brands

PROSPECTS AND OPPORTUNITIES

Convenience stands as the category's main driver

Local market not yet ready for hard seltzers

Off-trade sales have a better outlook than sales through on-trade channels

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On-trade vs off-trade split

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