

# Rtds in Kazakhstan

June 2023

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## Rtds in Kazakhstan - Category analysis

### **KEY DATA FINDINGS**

#### 2022 DEVELOPMENTS

RTDs remains a small category with limited innovations

Local players lead the way, with Riks and Bacchus as the key names in the game

Strong competition from beer remains, with cider as an additional rising threat

## PROSPECTS AND OPPORTUNITIES

RTDs sees opportunities ahead – providing the category sees more development

Spirits represent both opportunities and challenges for RTDs

Wine-based RTDs still an area to develop, in line with the prosecco and Lambrusco trends

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Retailing developments

On-trade vs off-trade split

What next for alcoholic drinks?

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Legal purchasing age and legal drinking age

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Advertising

Smoking ban

Opening hours

On-trade establishments

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