

Convenience Retailers in Germany

April 2024

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Convenience Retailers in Germany - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Increase in public transport usage boosts growth for convenience stores

Convenience stores remains a small channel, while recovery of forecourt retailers continues

Mergers and acquisitions and banner conversions alter competitive landscape

PROSPECTS AND OPPORTUNITIES

Convenience stores may expand at train stations but face legal hurdle at other locations

Challenges from channels offering more aggressive pricing strategies set to intensify

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