

General Merchandise Stores in Romania

March 2024

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General Merchandise Stores in Romania - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Variety stores register an ongoing decline as outlets continue to close

Consumers are unconvinced about the concept of variety stores

Studio Moderna SRL dominates variety stores through its brand Top Shop

PROSPECTS AND OPPORTUNITIES

The high cost of living continues to challenge sales in the early forecast period

Studio Moderna will retain its lead with a rising focus on e-commerce

Homewares and appliances will remain important for Top Shop

CHANNEL DATA

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Retail in Romania - Industry Overview

EXECUTIVE SUMMARY

Grocery retailers dominate sales in 2023

Omni-channel contributes to the retail dynamics

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2023

Seasonality

Valentine's Day

Mother's Day

Easter

Summer sales

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Winter sales

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