

# Small Local Grocers in the United Arab Emirates

February 2024

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## Small Local Grocers in the United Arab Emirates - Category analysis

## KEY DATA FINDINGS

#### 2023 DEVELOPMENTS

Small local grocers experiences a resurgence in consumer preferences

Small local grocers partner third party delivery platforms and use social media

Product availability remains limited, while many operators work with various suppliers

## PROSPECTS AND OPPORTUNITIES

Many small grocers likely to expand into chained players

Cash payments to continue declining despite preferences of certain consumers

Greater competition from larger scale formats and discounters likely

#### CHANNEL DATA

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# Retail in the United Arab Emirates - Industry Overview

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Retail in 2023: The big picture

Retailers explore innovative ways to integrate technology to improve shopping journey

Sustainability takes centre stage in board discussions with COP28

What next for retail?

#### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2023

Seasonality

**Dubai Shopping Festival** 

Dubai Summer Surprise

Back to School

Super Sales

White Friday

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