

Credit Cards in Morocco

Euromonitor International
December 2021

This sample report is for illustration purposes only.

Some content and data have been changed.

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CREDIT CARDS IN MOROCCO Passport 1

CREDIT CARDS IN MOROCCO - CATEGORY ANALYSIS

KEY DATA FINDINGS

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2021 DEVELOPMENTS

Most local consumers remain wary of credit cards

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Credit card applications hindered by complex procedures

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High fraud rates make retailers wary of credit cards

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PROSPECTS AND OPPORTUNITIES

Post-pandemic economic rebound will make consumers less wary of debt

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 $_{\text{Passport}}$ 2 CREDIT CARDS IN MOROCCO

Reluctance to handle cash is likely to outlast the pandemic

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Revival in international travel will boost credit card use

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CATEGORY DATA

Credit Cards: Number of Cards in Circulation 2016-2021 Table 1

'000 cards

2016 2017 2018 2019 2020 2021

Data removed from sample - Credit Cards

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 2 Credit Cards Transactions 2016-2021

> 2016 2017 2018 2019 2020 2021

Number of transactions (mn)

Transaction value (MAD

mn)

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 3 Credit Cards in Circulation: % Growth 2016-2021

% cards growth

2020/21 2016-21 CAGR 2016/21 Total

Data removed from sample - Credit Cards

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Credit Cards Transactions: % Growth 2016-2021 Table 4

Passport 3CREDIT CARDS IN MOROCCO

% growth

Source:

2020/21

2016-21 CAGR

2016/21 Total

Number of transactions

Data removed from sample

Transaction value

Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Commercial Credit Cards: Number of Cards in Circulation 2016-2021 Table 5

'000 cards

Source:

2016

2017

2019

2020

2021

-- Commercial Credit Cards

Data removed from sample

Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Commercial Credit Cards Transactions 2016-2021 Table 6

2016

2017

2018

2018

2019

2020

2021

Number of transactions (mn)

Transaction value (MAD

Data removed from sample

mn) Source:

Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 7 Commercial Credit Cards in Circulation: % Growth 2016-2021

% cards growth

2020/21

2016-21 CAGR

2016/21 Total

-- Commercial Credit Cards

Data removed from sample

Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 8 Commercial Credit Cards Transactions: % Growth 2016-2021

% growth

2020/21

2016-21 CAGR

2016/21 Total

Number of transactions Transaction value

Data removed from sample

Euromonitor International from official statistics, trade associations, trade press, company research, Source:

trade interviews, trade sources

Table 9 Personal Credit Cards: Number of Cards in Circulation 2016-2021

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'000 cards

2016 2017 2018 2019 2020 2021

Data removed from sample -- Personal Credit Cards

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 10 Personal Credit Cards Transactions 2016-2021

> 2016 2017 2018 2019 2020 2021

Number of transactions (mn)

Transaction value (MAD mn)

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Personal Credit Cards in Circulation: % Growth 2016-2021

% cards growth

Table 11

2016-21 CAGR 2020/21 2016/21 Total

Data removed from sample -- Personal Credit Cards

Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 12 Personal Credit Cards Transactions: % Growth 2016-2021

% growth

2020/21 2016-21 CAGR 2016/21 Total

Number of transactions Data removed from sample Transaction value

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 13 Credit Cards: Number of Cards by Issuer 2016-2020

'000 cards

2016 2018 2019 2020 Company 2017

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

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Table 14 Credit Cards: Number of Cards by Operator 2016-2020

'000 cards

Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 15 Credit Cards Payment Transaction Value by Issuer 2016-2020

MAD million
Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 16 Credit Cards Payment Transaction Value by Operator 2016-2020

MAD million

Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 17 Commercial Credit Cards: Number of Cards by Issuer 2016-2020

 '000 cards

 Company
 2016
 2017
 2018
 2019
 2020

Data removed from sample

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 18 Commercial Credit Cards: Number of Cards by Operator 2016-2020

'000 cards

Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 19 Commercial Credit Cards Payment Transaction Value by Issuer 2016-2020

MAD million

Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 20 Commercial Credit Cards Payment Transaction Value by Operator 2016-2020

MAD million

Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 21 Personal Credit Cards: Number of Cards by Issuer 2016-2020

'000 cards

Company 2016 2017 2018 2019 2020

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Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 22 Personal Credit Cards: Number of Cards by Operator 2016-2020

'000 cards Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 23 Personal Credit Cards Payment Transaction Value by Issuer 2016-2020

MAD million

Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 24 Personal Credit Cards Payment Transaction Value by Operator 2016-2020

MAD million

Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Passport 8 CREDIT CARDS IN MOROCCO

Table 25 Forecast Credit Cards: Number of Cards in Circulation 2021-2026

'000 cards

2022 2023 2024 2021 2025

- Credit Cards

Data removed from sample

2026

Source:

Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources

Forecast Credit Cards Transactions 2021-2026 Table 26

> 2021 2022 2023 2024 2025 2026

Number of transactions (mn)

Transaction value (MAD mn)

Data removed from sample

Source: Euromonitor International from trade associations, trade press, company research, trade interviews,

trade sources

Table 27 Forecast Credit Cards in Circulation: % Growth 2021-2026

% cards growth

2021/2022 2021-26 CAGR 2021/26 Total

Data removed from sample - Credit Cards

Euromonitor International from trade associations, trade press, company research, trade interviews,

Table 28 Forecast Credit Cards Transactions: % Growth 2021-2026

% growth

2021-26 CAGR 2021/22 2021/26 Total

Number of transactions Transaction value

Data removed from sample

Euromonitor International from trade associations, trade press, company research, trade interviews, Source:

trade sources

Table 29 Forecast Commercial Credit Cards: Number of Cards in Circulation 2021-2026

'000 cards

2021 2022 2023 2024 2025 2026

-- Commercial Credit Data removed from sample

Cards

Source:

Euromonitor International from trade associations, trade press, company research, trade interviews,

trade sources

Table 30 Forecast Commercial Credit Cards Transactions 2021-2026

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> 2021 2022 2023 2024 2025 2026

Number of transactions (mn)

Transaction value (MAD

Data removed from sample

mn)

Source: Euromonitor International from trade associations, trade press, company research, trade interviews,

Table 31 Forecast Commercial Credit Cards in Circulation: % Growth 2021-2026

% cards growth

2021/2022 2021-26 CAGR 2021/26 Total

-- Commercial Credit Cards

Data removed from sample

Euromonitor International from trade associations, trade press, company research, trade interviews,

trade sources

Table 32 Forecast Commercial Credit Cards Transactions: % Growth 2021-2026

% growth

2021/22 2021-26 CAGR 2021/26 Total

Number of transactions Transaction value

Data removed from sample

Euromonitor International from trade associations, trade press, company research, trade interviews, Source:

trade sources

Table 33 Forecast Personal Credit Cards: Number of Cards in Circulation 2021-2026

'000 cards

2021 2022 2023 2024 2025 2026

-- Personal Credit Cards

Data removed from sample

Source: Euromonitor International from trade associations, trade press, company research, trade interviews,

trade sources

Forecast Personal Credit Cards Transactions 2021-2026 Table 34

> 2021 2022 2023 2024 2025 2026

Number of transactions

(mn) Data removed from sample Transaction value (MAD mn)

Euromonitor International from trade associations, trade press, company research, trade interviews, Source:

trade sources

Forecast Personal Credit Cards in Circulation: % Growth 2021-2026 Table 35

% cards growth

2021/2022 2021-26 CAGR 2021/26 Total

-- Personal Credit Cards

Data removed from sample

Source: Euromonitor International from trade associations, trade press, company research, trade interviews,

trade sources

Table 36 Forecast Personal Credit Cards Transactions: % Growth 2021-2026

% growth

2021/22 2021-26 CAGR 2021/26 Total

Number of transactions Transaction value

Data removed from sample

Source: Euromonitor International from trade associations, trade press, company research, trade interviews,

trade sources

FINANCIAL CARDS AND PAYMENTS IN MOROCCO - INDUSTRY OVERVIEW

EXECUTIVE SUMMARY

| COVID-19 impact on consumer payments |
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| COVID-19 COUNTRY IMPACT |
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| Vaccination programme helps to boost consumer confidence |
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| The pandemic has accelerated the pace of innovation in financial cards |
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| The shift to digital banking accelerates |
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What next for consumer payments?

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MARKET INDICATORS

Table 37 Number of POS Terminals: Units 2016-2021

'000 Units

2016 2017 2018 2019 2020 2021

No of POS Terminals

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 38 Number of ATMs: Units 2016-2021

'000 Units

2016 2017 2018 2019 2020 2021

No of ATMs Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 39 Value Lost to Fraud 2016-2021

MAD million

2016 2017 2018 2019 2020 2021

Value Lost to Fraud

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

 $_{\text{Passport}}$ 14 CREDIT CARDS IN MOROCCO

Table 40 Card Expenditure by Location 2021

% value analysis

Card holder present Card holder not present Total

Charge Card Transactions Credit Card Transactions **Debit Card Transactions** Open Loop Pre-Paid Card Transactions

Data removed from sample

Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 41 Financial Cards in Circulation by Type: % Number of Cards 2016-2021

% number of cards

2016 2017 2018 2019 2020

Contact Smart Cards Contactless Smart Cards Non-Smart Cards Total

Data removed from sample

Euromonitor International from official statistics, trade associations, trade press, company research,

trade interviews, trade sources

Table 42 Domestic versus Foreign Spend 2021

% value analysis

Domestic

Foreign

Total

2021

- --- Charge Card Transactions
- --- Credit Card Transactions
- --- Debit Card Transactions
- ---- Open Loop Pre-Paid Card Transactions

Data removed from sample

Euromonitor International from official statistics, trade associations, trade press, company research, Source: trade interviews, trade sources

MARKET DATA

Table 43 Financial Cards by Category: Number of Cards in Circulation 2016-2021

2016

'000 cards

2017

2019

2020

2021

- ATM Cards

- Charge Cards
- Credit Cards
- Debit Cards
- Pre-Paid Cards
- Store Cards

Financial Cards in

Data removed from sample

2018

Circulation

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 44 Financial Cards by Category: Number of Accounts 2016-2021

'000 accounts

2016 2017 2018 2019 2020 2021

- Charge Cards
- Credit Cards
- Debit Cards
- Debit Cards
Financial Cards in
Circulation
- Store Cards

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 45 Financial Cards Transactions by Category: Value 2016-2021

MAD million 2016 2017 2018 2019 2020 2021 -- ATM Transactions -- Card Payment **Transactions** --- Charge Card Transactions Data removed from sample --- Credit Card **Transactions** --- Debit Card Transactions --- Pre-Paid Card Transactions --- Store Card **Transactions** - Total Card Transactions

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 46 Financial Cards by Category: Number of Transactions 2016-2021

million transactions 2016 2017 2018 2019 2020 2021 -- ATM Transactions -- Card Payment Transactions --- Charge Card Data removed from sample **Transactions** --- Credit Card **Transactions** --- Debit Card **Transactions** --- Pre-Paid Card

2017

Transactions
--- Store Card
Transactions

Data removed from sample

- Total Card Transactions

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

2016

Table 47 Consumer Payments by Category: Value 2016-2021

-- Card Payment Transactions (Excl Commercial)

MAD million

- -- Electronic Direct/ ACH Transactions
- -- Paper Payment Transactions
- --- Cash Transactions
- --- Other Paper Transactions
- Consumer Payment Transactions

Data removed from sample

2019

2020

2018

2021

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 48 Consumer Payments by Category: Number of Transactions 2016-2021

million transactions

2016 2017 2018 2019 2020 2021

Data removed from sample

- -- Card Payment Transactions (Excl Commercial)
- Electronic Direct/ ACH Transactions
- -- Paper Payment Transactions
- --- Cash Transactions
- --- Other Paper Transactions
- Consumer Payment Transactions

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 49 M-Commerce by Category: Value 2016-2021

MAD million

2016 2017 2018 2019 2020 2021

- Mobile M-Commerce
- -- Mobile M-Commerce Proximity

Data removed from sample

Passport 17 CREDIT CARDS IN MOROCCO

-- Mobile M-Commerce Remote

- Tablet M-Commerce

Data removed from sample

M-Commerce

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 50 M-Commerce by Category: % Value Growth 2016-2021

% current value growth

2016-21 CAGR 2016/21 Total 2020/21

- Mobile M-Commerce
- -- Mobile M-Commerce Proximity
- -- Mobile M-Commerce Remote
- Tablet M-Commerce M-Commerce

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 51 Financial Cards: Number of Cards by Issuer 2016-2020

'000 cards

2016 2017 2018 2019 2020 Company

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Financial Cards: Number of Cards by Operator 2016-2020 Table 52

'000 cards

Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 53 Financial Cards: Card Payment Transactions Value by Operator 2016-2020

MAD million

Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 54 Financial Cards: Card Payment Transactions Value by Issuer 2016-2020

MAD million Company 2016 2017 2018 2019 2020

Data removed from sample

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 55 Forecast Financial Cards by Category: Number of Cards in Circulation 2021-2026

'000 cards 2021 2022 2025 2026 2023 2024 - ATM Cards - Charge Cards - Credit Cards Data removed from sample - Debit Cards - Pre-Paid Cards - Store Cards Financial Cards in Circulation

Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources

Table 56 Forecast Financial Cards by Category: Number of Accounts 2021-2026

'000 accounts

2021 2022 2023 2024 2025 2026

- Charge Cards
- Credit Cards
- Debit Cards
- Debit Cards
Financial Cards in
Circulation
- Store Cards

Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources

Table 57 Forecast Financial Cards Transactions by Category: Value 2021-2026

MAD million 2021 2022 2025 2026 2023 2024 -- ATM Transactions -- Card Payment Transactions --- Charge Card **Transactions** Data removed from sample --- Credit Card **Transactions** --- Debit Card **Transactions** --- Pre-Paid Card Transactions --- Store Card **Transactions** - Total Card Transactions

Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources

Table 58 Forecast Financial Cards by Category: Number of Transactions 2021-2026

million transactions 2021 2022 2023 2024 2025 2026

- -- ATM Transactions
- -- Card Payment Transactions
- --- Charge Card Transactions
- --- Credit Card Transactions
- --- Debit Card Transactions
- --- Pre-Paid Card Transactions
- --- Store Card
 Transactions
- Total Card Transactions

Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources

Table 59 Forecast Consumer Payments by Category: Value 2021-2026

MAD million

2021 2022 2023 2024 2025 2026

Data removed from sample

- -- Card Payment Transactions (Excl Commercial)
- -- Electronic Direct/ ACH Transactions
- -- Paper Payment Transactions
- --- Cash Transactions
- --- Other Paper Transactions
- Consumer Payment Transactions

Data removed from sample

Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources

Table 60 Forecast Consumer Payments by Category: Number of Transactions 2021-2026

million transactions

2021 2022 2023 2024 2025 2026

- -- Card Payment Transactions (Excl Commercial)
- -- Electronic Direct/ ACH Transactions
- -- Paper Payment Transactions
- --- Cash Transactions
- --- Other Paper Transactions
- Consumer Payment Transactions

Data removed from sample

Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources

Table 61 Forecast M-Commerce by Category: Value 2021-2026

MAD million

2021 2022 2023 2024 2025 2026

Data removed from sample

- Mobile M-Commerce
- -- Mobile M-Commerce Proximity
- -- Mobile M-Commerce Remote
- Tablet M-Commerce M-Commerce

Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

Table 62 Forecast M-Commerce by Category: % Value Growth 2021-2026

% constant value growth

2021/2022 2021-26 CAGR 2021/26 Total

- Mobile M-Commerce
- -- Mobile M-Commerce Proximity
- -- Mobile M-Commerce Remote
- Tablet M-Commerce

M-Commerce

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Source: Euromonitor International from official statistics, trade associations, trade press, company research, trade interviews, trade sources

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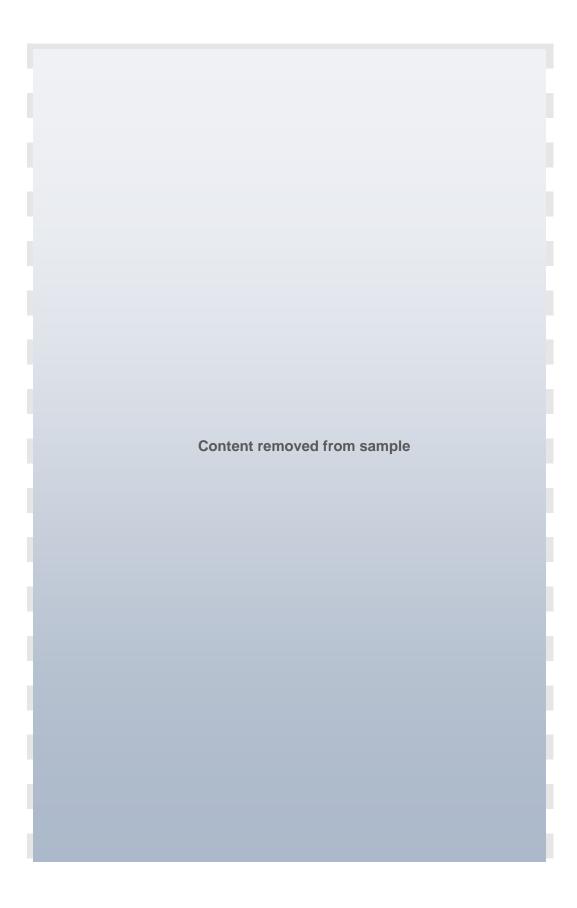
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SOURCES

Sources used during the research included the following:

Summary 1 Research Sources

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Source: Euromonitor International