

# Home Furnishings in the United Kingdom

April 2023

Table of Contents

## Home Furnishings in the United Kingdom - Category analysis

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Premiumisation and sustainability drive value sales of mattresses

Leading brands in home furnishings consolidate their leadership

E-commerce remains relevant alternative shopping destination for consumers of home furnishings

#### PROSPECTS AND OPPORTUNITIES

Shrinking homes will support growth in storage, multifunctional furniture

Sustainability and eco-friendliness a key driver among local consumers

#### CATEGORY DATA

Table 1 - Sales of Home Furnishings by Category: Value 2017-2022

Table 2 - Sales of Home Furnishings by Category: % Value Growth 2017-2022

Table 3 - NBO Company Shares of Home Furnishings: % Value 2018-2022

Table 4 - LBN Brand Shares of Home Furnishings: % Value 2019-2022

Table 5 - LBN Brand Shares of Light Sources: % Value 2019-2022

Table 6 - Distribution of Home Furnishings by Format: % Value 2017-2022

Table 7 - Forecast Sales of Home Furnishings by Category: Value 2022-2027

Table 8 - Forecast Sales of Home Furnishings by Category: % Value Growth 2022-2027

## Home and Garden in the United Kingdom - Industry Overview

### EXECUTIVE SUMMARY

Home and garden in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

What next for home and garden?

### MARKET DATA

Table 9 - Sales of Home and Garden by Category: Value 2017-2022

Table 10 - Sales of Home and Garden by Category: % Value Growth 2017-2022

Table 11 - NBO Company Shares of Home and Garden: % Value 2018-2022

Table 12 - LBN Brand Shares of Home and Garden: % Value 2019-2022

Table 13 - Penetration of Private Label in Home and Garden by Category: % Value 2017-2022

Table 14 - Distribution of Home and Garden by Format: % Value 2017-2022

Table 15 - Distribution of Home and Garden by Format and Category: % Value 2022

Table 16 - Forecast Sales of Home and Garden by Category: Value 2022-2027

Table 17 - Forecast Sales of Home and Garden by Category: % Value Growth 2022-2027

### DISCLAIMER

### SOURCES

Summary 1 - Research Sources

## About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover

a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/home-furnishings-in-the-united-kingdom/report](http://www.euromonitor.com/home-furnishings-in-the-united-kingdom/report).