

Skin Care in the US

May 2024

Table of Contents

Skin Care in the US - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Dermocosmetics continues driving skin care in 2023, with affordability and expert backing being key

Convenience reigns supreme in the retail landscape as grocery retailers and Amazon expand their skin care footprint

Ingredient-led beauty witnesses consumers searching for gentler options suitable for sensitive skin concerns

PROSPECTS AND OPPORTUNITIES

A more proactive approach to skin care will support growth in the forecast period, with expectations of a more targeted approach to skin concerns

Make-up considerations will become increasingly important in new skin care product developments

International beauty brands should take note of consumers' quest for gentle yet effective skin care products

CATEGORY DATA

- Table 1 Sales of Skin Care by Category: Value 2018-2023
- Table 2 Sales of Skin Care by Category: % Value Growth 2018-2023
- Table 3 NBO Company Shares of Skin Care: % Value 2019-2023
- Table 4 LBN Brand Shares of Skin Care: % Value 2020-2023
- Table 5 LBN Brand Shares of Basic Moisturisers: % Value 2020-2023
- Table 6 LBN Brand Shares of Anti-agers: % Value 2020-2023
- Table 7 LBN Brand Shares of Firming Body Care: % Value 2020-2023
- Table 8 LBN Brand Shares of General Purpose Body Care: % Value 2020-2023
- Table 9 LBN Brand Shares of Premium Skin Care: % Value 2020-2023
- Table 10 Forecast Sales of Skin Care by Category: Value 2023-2028
- Table 11 Forecast Sales of Skin Care by Category: % Value Growth 2023-2028

Beauty and Personal Care in the US - Industry Overview

EXECUTIVE SUMMARY

Beauty and personal care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for beauty and personal care?

MARKET DATA

- Table 12 Sales of Beauty and Personal Care by Category: Value 2018-2023
- Table 13 Sales of Beauty and Personal Care by Category: % Value Growth 2018-2023
- Table 14 GBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 15 NBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 16 LBN Brand Shares of Beauty and Personal Care: % Value 2020-2023
- Table 17 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2018-2023
- Table 18 Distribution of Beauty and Personal Care by Format: % Value 2018-2023
- Table 19 Distribution of Beauty and Personal Care by Format and Category: % Value 2023
- Table 20 Forecast Sales of Beauty and Personal Care by Category: Value 2023-2028
- Table 21 Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/skin-care-in-the-us/report.