

# Menstrual Care in Malaysia

March 2024

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#### 2023 DEVELOPMENTS

Standard towels remain popular due to affordable prices and versatility

Overnight disposable pants gain popularity among consumers

Value-added and reusable features in menstrual care are "nice to have" but not appealing in the long run

## PROSPECTS AND OPPORTUNITIES

More brands set to offer natural and organic menstrual care products

Opportunities in ultra-thin and super-thin menstrual care products

Physical retailers maintain the strongest distribution, while e-commerce is on the rise

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