

# Fragrances in Cameroon

June 2023

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## Fragrances in Cameroon - Category analysis

#### **KEY DATA FINDINGS**

#### 2022 DEVELOPMENTS

Imported brands characterise the category as local players struggle to gain a foothold

Difficulty in finding trusted outlets that sell premium fragrances induces scepticism amongst affluent consumers

Mass fragrances dominate category share due to sheer volume and strong demand for economical brands while growth of premium fragrances remains muted

#### PROSPECTS AND OPPORTUNITIES

Women's fragrances characterise the fragrances category over the forecast period as women form the major customer base Little scope for unisex perfumes as demand for perfumes remains largely gender specific over the forecast period Offline channels continue to account for the majority of fragrances sales

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