

Bath and Shower in Japan

April 2024

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Bath and Shower in Japan - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Although value sales remain higher than pre-pandemic, normalisation of society leads to decline Bath additives records decline due to climate and inflation, but value-added products increase Bar soap and body wash/shower gel show stable demand

PROSPECTS AND OPPORTUNITIES

While minimal value growth is expected, bath additives and body wash/shower gel set to see good performances Products with hair care and skin care values will attract consumers Experiential events are key to improving brand image and driving brand switching

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