Bath and Shower in Bolivia - Category analysis

KEY DATA FINDINGS

2022 DEVELOPMENTS

Bath and shower products decrease sales reflected on leader categories sales
Brand loyalty weakens in bar soap as price competition intensifies
Illicit trade negatively impacts sales of bar soap

PROSPECTS AND OPPORTUNITIES

Hand sanitisers lose appeal
Innovation in body wash/shower gel to drive growth
New players aim to develop intimate washes

CATEGORY DATA

Table 1 - Sales of Bath and Shower by Category: Value 2017-2022
Table 2 - Sales of Bath and Shower by Category: % Value Growth 2017-2022
Table 3 - Sales of Bath and Shower by Premium vs Mass: % Value 2017-2022
Table 4 - NBO Company Shares of Bath and Shower: % Value 2018-2022
Table 5 - LBN Brand Shares of Bath and Shower: % Value 2019-2022
Table 6 - Forecast Sales of Bath and Shower by Category: Value 2022-2027
Table 7 - Forecast Sales of Bath and Shower by Category: % Value Growth 2022-2027
Table 8 - Forecast Sales of Bath and Shower by Premium vs Mass: % Value 2022-2027

Beauty and Personal Care in Bolivia - Industry Overview

EXECUTIVE SUMMARY

Beauty and personal care in 2022: The big picture
2022 key trends
Competitive landscape
Retailing developments
What next for beauty and personal care?

MARKET DATA

Table 9 - Sales of Beauty and Personal Care by Category: Value 2017-2022
Table 10 - Sales of Beauty and Personal Care by Category: % Value Growth 2017-2022
Table 11 - GBO Company Shares of Beauty and Personal Care: % Value 2018-2022
Table 12 - NBO Company Shares of Beauty and Personal Care: % Value 2018-2022
Table 13 - LBN Brand Shares of Beauty and Personal Care: % Value 2019-2022
Table 14 - Forecast Sales of Beauty and Personal Care by Category: Value 2022-2027
Table 15 - Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2022-2027

DISCLAIMER

SOURCES

Summary 1 - Research Sources

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