

# Dog Food in India

July 2023

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# Dog Food in India - Category analysis

## **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Companies take a digital route to increase consumer awareness and drive sales Product innovation and widening the product range serve well for major players Increased demand for pet engagement and bonding drives sales of dog treats

## PROSPECTS AND OPPORTUNITIES

Legislation regarding mandatory registration set to both aid and hamper growth Focusing on local production will help companies overcome supply chain challenges Educating customers about dogs' diet in tier-2 and tier-3 cities set to fuel growth

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