

# Toilet Care in Indonesia

February 2024

**Table of Contents** 

## Toilet Care in Indonesia - Category analysis

### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Strong and stable growth continues thanks to increasing urbanisation and product awareness

Toilet liquids/foam is the driving force behind toilet care

Bebek maintains its strong lead, while Harpic continues to nibble away at its share

### PROSPECTS AND OPPORTUNITIES

Ongoing growth expected, backed by sanitation drives from both the government and major players

Toilet liquids/foam will remain the main choice, thanks to attractive pricing and convenience for local consumer needs Modern grocery channels set to maintain dominant distribution, while convenience stores and e-commerce also rise

### **CATEGORY DATA**

- Table 1 Sales of Toilet Care by Category: Value 2018-2023
- Table 2 Sales of Toilet Care by Category: % Value Growth 2018-2023
- Table 3 NBO Company Shares of Toilet Care: % Value 2019-2023
- Table 4 LBN Brand Shares of Toilet Care: % Value 2020-2023
- Table 5 Forecast Sales of Toilet Care by Category: Value 2023-2028
- Table 6 Forecast Sales of Toilet Care by Category: % Value Growth 2023-2028

## Home Care in Indonesia - Industry Overview

## **EXECUTIVE SUMMARY**

Home care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for home care?

## MARKET INDICATORS

Table 7 - Households 2018-2023

## MARKET DATA

- Table 8 Sales of Home Care by Category: Value 2018-2023
- Table 9 Sales of Home Care by Category: % Value Growth 2018-2023
- Table 10 NBO Company Shares of Home Care: % Value 2019-2023
- Table 11 LBN Brand Shares of Home Care: % Value 2020-2023
- Table 12 Penetration of Private Label in Home Care by Category: % Value 2018-2023
- Table 13 Distribution of Home Care by Format: % Value 2018-2023
- Table 14 Distribution of Home Care by Format and Category: % Value 2023
- Table 15 Forecast Sales of Home Care by Category: Value 2023-2028
- Table 16 Forecast Sales of Home Care by Category: % Value Growth 2023-2028

## DISCLAIMER

## **SOURCES**

Summary 1 - Research Sources

## About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/toilet-care-in-indonesia/report.