

# Appliances and Electronics Specialists in Chile

March 2024

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### Appliances and Electronics Specialists in Chile - Category analysis

### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Promotional activities in attempt to drive sales of appliances and electronics in 2023

ABC DIN looks to merge with La Polar in a process that is likely to extend into 2024

Independent players continue to experience challenging times

#### PROSPECTS AND OPPORTUNITIES

Inflation likely to remain a concern heading into 2024

E-commerce will continue to place pressure on physical specialists

Opportunities can be found in sustainability

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### **EXECUTIVE SUMMARY**

Retail in 2023: The big picture

Greater connection between digital and physical still needed

Local consumers are searching for innovation

What next for retail?

#### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2023

Seasonality

Christmas and New Year

Back to School

Independence Day

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