

# Consumer Lending in Turkey

November 2023

Table of Contents

### EXECUTIVE SUMMARY

Consumer lending in 2023: The big picture

2023 key trends

Interest rates favour personal loans over mortgages/housing

BNPL loans are rapidly gaining popularity

What next for consumer lending?

### MARKET DATA

Table 1 - Consumer Lending: Outstanding Balance by Category: Value 2018-2023

Table 2 - Consumer Lending: Outstanding Balance by Category: % Value Growth 2018-2023

Table 3 - Consumer Lending: Gross Lending by Category: Value 2018-2023

Table 4 - Consumer Lending: Gross Lending by Category: % Value Growth 2018-2023

Table 5 - Consumer Lending: Non-performing vs Other Loans Outstanding Balance: % Value 2018-2023

Table 6 - Mortgages/Housing: Non-performing vs Other Loans Outstanding Balance: % Value 2018-2023

Table 7 - Consumer Credit: Non-performing vs Other Loans Outstanding Balance: % Value 2018-2023

Table 8 - Card Lending: Non-performing vs Other Loans Outstanding Balance: % Value 2018-2023

Table 9 - Forecast Consumer Lending: Outstanding Balance by Category: Value 2023-2028

Table 10 - Forecast Consumer Lending: Outstanding Balance by Category: % Value Growth 2023-2028

Table 11 - Forecast Consumer Lending: Gross Lending by Category: Value 2023-2028

Table 12 - Forecast Consumer Lending: Gross Lending by Category: % Value Growth 2023-2028

### DISCLAIMER

### SOURCES

Summary 1 - Research Sources

## Consumer Credit in Turkey - Category analysis

### KEY DATA FINDINGS

#### 2023 DEVELOPMENTS

Interest rates lead to changes in demand for consumer credit

Credit restrictions in place from Central Bank

Auto lending shows dynamic growth

#### PROSPECTS AND OPPORTUNITIES

Central Bank of Turkey to improve regulatory framework

Strong banking system signals dynamic growth of loans

Auto lending faces challenging forecast period

### CATEGORY DATA

Table 13 - Consumer Credit: Outstanding Balance by Category: Value 2018-2023

Table 14 - Consumer Credit: Outstanding Balance by Category: % Value Growth 2018-2023

Table 15 - Consumer Credit: Gross Lending by Category: Value 2018-2023

Table 16 - Consumer Credit: Gross Lending by Category: % Value Growth 2018-2023

Table 17 - Forecast Consumer Credit: Outstanding Balance by Category: Value 2023-2028

Table 18 - Forecast Consumer Credit: Outstanding Balance by Category: % Value Growth 2023-2028

Table 19 - Forecast Consumer Credit: Gross Lending by Category: Value 2023-2028

Table 20 - Forecast Consumer Credit: Gross Lending by Category: % Value Growth 2023-2028

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/consumer-lending-in-turkey/report](http://www.euromonitor.com/consumer-lending-in-turkey/report).