

# Carbonates in the US

December 2023

Table of Contents

## Carbonates in the US - Category analysis

### KEY DATA FINDINGS

#### 2023 DEVELOPMENTS

Carbonates benefits from price mix actions

Functional and health-orientated products continue to grow and drive growth

Reduced sugar remains critical for growth, but there is also space for natural sweeteners

#### PROSPECTS AND OPPORTUNITIES

Carbonates will need to balance affordability and premiumisation

Competition from lifestyle drinks set to intensify

On-trade growth likely to slow as 2019 volumes are reached

#### CATEGORY DATA

Table 1 - Off-trade vs On-trade Sales of Carbonates: Volume 2018-2023

Table 2 - Off-trade vs On-trade Sales of Carbonates: Value 2018-2023

Table 3 - Off-trade vs On-trade Sales of Carbonates: % Volume Growth 2018-2023

Table 4 - Off-trade vs On-trade Sales of Carbonates: % Value Growth 2018-2023

Table 5 - Off-trade Sales of Carbonates by Category: Volume 2018-2023

Table 6 - Off-trade Sales of Carbonates by Category: Value 2018-2023

Table 7 - Off-trade Sales of Carbonates by Category: % Volume Growth 2018-2023

Table 8 - Off-trade Sales of Carbonates by Category: % Value Growth 2018-2023

Table 9 - Total Sales of Carbonates by Fountain On-trade: Volume 2018-2023

Table 10 - Total Sales of Carbonates by Fountain On-trade: % Volume Growth 2018-2023

Table 11 - NBO Company Shares of Off-trade Carbonates: % Volume 2019-2023

Table 12 - LBN Brand Shares of Off-trade Carbonates: % Volume 2020-2023

Table 13 - NBO Company Shares of Off-trade Carbonates: % Value 2019-2023

Table 14 - LBN Brand Shares of Off-trade Carbonates: % Value 2020-2023

Table 15 - Forecast Off-trade Sales of Carbonates by Category: Volume 2023-2028

Table 16 - Forecast Off-trade Sales of Carbonates by Category: Value 2023-2028

Table 17 - Forecast Off-trade Sales of Carbonates by Category: % Volume Growth 2023-2028

Table 18 - Forecast Off-trade Sales of Carbonates by Category: % Value Growth 2023-2028

Table 19 - Forecast Total Sales of Carbonates by Fountain On-trade: Volume 2023-2028

Table 20 - Forecast Total Sales of Carbonates by Fountain On-trade: % Volume Growth 2023-2028

## Soft Drinks in the US - Industry Overview

### EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

#### MARKET DATA

Table 21 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 22 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Table 23 - Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023

Table 24 - Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023

Table 25 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022

Table 26 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022

Table 27 - Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022

Table 28 - Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022

Table 29 - Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023

Table 30 - Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023

Table 31 - Off-trade Sales of Soft Drinks by Category: Value 2018-2023

Table 32 - Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023

Table 33 - Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023

Table 34 - Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023

Table 35 - NBO Company Shares of Total Soft Drinks (RTD): % Volume 2019-2023

Table 36 - LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2020-2023

Table 37 - NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2019-2023

Table 38 - LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2020-2023

Table 39 - NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023

Table 40 - LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023

Table 41 - NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023

Table 42 - LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023

Table 43 - Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023

Table 44 - Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023

Table 45 - Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023

Table 46 - Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023

Table 47 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028

Table 48 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028

Table 49 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028

Table 50 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028

Table 51 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028

Table 52 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028

Table 53 - Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028

Table 54 - Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028

Table 55 - Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028

Table 56 - Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

## APPENDIX

Fountain sales in the US

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## SOURCES

Summary 1 - Research Sources

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