

# Bleach in Latvia

February 2024

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## Bleach in Latvia - Category analysis

#### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Detergents with disinfectant properties negatively impact sales of bleach Consumers spend less on bleach, moving towards eco-friendly alternatives Procter & Gamble Co offers Ace, leading the bleach landscape

## PROSPECTS AND OPPORTUNITIES

The unhealthy composition of bleach negatively impacts sales

The target demographic will primarily comprise of cost-conscious consumers

Supermarkets will continue to be the preferred distribution channel for bleach

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